

- **kbb Review**
- **Designer Ranges**
- **Components**



**Clever thinking from
Westin Design**



*Think
you
know
Hudson Reed?*



...Think again!

We firmly believe the quality of Hudson Reed products can only be truly appreciated by consumers being able to experience them first-hand.

Showrooms offer a great level of service to consumers, including technical advice, excellent sales support and the ability to see and touch products prior to purchasing.

We have a team of dedicated Merchandisers standing by to install displays in your showroom.

To discuss your display requirements, simply call your Area Sales Manager or contact the Marketing Team on: **01282 418012**

Why not visit our website at:
www.hudsonreed.co.uk
to download our latest brochure





BKU
Bathroom & Kitchen Update

- KBB Review
- Designer Ranges
- Components

Clever thinking from
Westin Design

At KBB, kitchen extraction specialists Westin Design launched its new Kari Built-in Space Saver unit, pictured on this month's front cover. Turn to pages 14 & 15 to read more about the new Kari as well as Westin Design's 'clever thinking' approach to kitchen extraction.

► 01484 421585
► www.westin.co.uk

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 Or visit www.bathroomandkitchenupdate.com
 to source all the latest products and services
 in the bathroom and kitchen sector

Contents

New Products	4
kbb Review	8
Profile: Uform	13
Profile: Westin Design	14-15
Profile: S-Box	19
Profile: CDA	23
Designer Ranges	24
Components	30
Profile: HPP	33
Water and Energy Saving	36
Profile: Impulse Bathrooms	38
Space Saving	39
Profile: Be Modern	41
Profile: Shades	43
Industry Update	44
Classified	48



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For the period 1st January to 31st December 2011



abode

More people have hard water in their homes than soft, so it makes sense to us to offer all our showers with easy clean nozzles, making everyone's life easier. Logical, really. Hydro-logical...

01226 283434
www.abode.eu

hydro logic...



Ultero new from Abode

The new Abode Ultero professional style kitchen tap offers cutting edge, up-to-the-minute creative styling with multiple functionality. This tall, slim tap is designed to complement a contemporary kitchen without dominating the space. Ultero is available in chrome with close-coupled, easy to clean hose. The moveable spout and single lever operation allows for one-handed control of flow and temperature. With its diverse application of use, this high specification single lever spray mixertap is also designed to provide flexibility in food washing and preparation areas. Visit www.abode.eu to view our complete range of taps, sinks and accessories.

► 01226 283434
► www.abode.eu



Close Harmony from Hudson Reed



The Harmony thermostatic valve from Hudson Reed is offered in either twin format with separate flow and temperature controls or as a triple version with a diverter for a second shower option, or bath filler. The Harmony is shown here with the latest high fashion Ultra Thin rectangular fixed head but can be paired with any Hudson Reed shower head or kit. Hudson Reed specialises in coordinated bathroom brassware and Harmony is just one of twenty three different Hudson Reed showers that have matching bath and basin taps to complete the bathroom look

Having recently acquired the Valquest company, Hudson Reed thermostatic showers are powered by British made Valquest valve technology. Hudson Reed has also made a major investment in a state of the art testing facility and assembly line for shower production, which ensures all its thermostatic valves meet the TMV2 standard that demands anti scald safety and accurate temperature control even under extreme operating conditions. This safeguards our customers and ensures we are at the cutting edge of developments in technology, now and in the years to come.

► 01282 418000
► www.hudsonreed.co.uk

Soffio Wellness Shower Panel by Webert

Italian brassware specialist Webert introduces the Soffio shower panel with vertical LED chromotherapy lighting.

The Soffio LED shower panel is part of the Webert Comfort programme and features a stainless steel panel combining a fixed head, handshower and adjustable body jets in one pre-plumbed unit. Separate controls operate the thermostatic valve and water flow whilst the diverter allows the bather to choose between the three shower options.

Soffio has twenty vertical LED lights built in, operated by the water flow, so no electrical connection is required. The lights cycle through white, red, yellow, blue and green, combining the benefits of chromotherapy and showering into one luxurious product.

Ideal for new installations, the Soffio LED shower panel comes complete and only requires connection to the hot and cold water supplies. This is also an advantage for refurbishment projects, where the panel will usually mask the previous installation, often removing the need for expensive retiling.

► 0113 239 4447
► www.webert.it



APEX Premier Modern Kitchen

Apex are specialists in supplying bespoke doors to independent installers, retailers and manufacturers and prides itself on their quality service.

Two of the latest finishes, as seen here, are Oak Melinga and White Avola on the Premier door style. The tactile horizontal textures are the design signature of this very modern kitchen. Tall appliance housing units and slimline wall cupboards with letterbox glazing, in sumptuous dark chocolate coloured Oak Melinga, contrast with the driftwood feel of White Avola.

There is now a choice of over 50 styles and 50 finishes within the Apex range which are wide and varied.

► 01704 896600
► www.apexinteriorsystems.co.uk



New branding, New Products for **Mereway Kitchens!**

A coffee is just a coffee, right?

'An instant coffee is just that, instantly made and instantly forgotten, but a coffee that has had time, passion and effort lavished on it is a coffee to be savoured, enjoyed and never forgotten..'

This is the philosophy behind the new Mereway Kitchens brand. There are kitchens and then there are Mereway kitchens. An ethos captured in the new strapline 'Live Life The Mereway'. Mereway Kitchens are raising their game, with their retailers soon to be enjoying a selection of exciting new brand messages and concepts that demonstrate consumers' desire for quality.

New Products for April Launch

Hot off the press... Mereway Kitchens has also just introduced an exciting new range within its Italian inspired Cucina Colore collection.

Natural wood veneers, hand stained or hand painted

What is unique about the new range is that it features natural wood veneers, hand stained or hand painted in a choice of subtly contrasting and gently complementing hues. Few manufacturers in the UK still have the traditional skills associated with hand finishing of this kind. In this new range however, Mereway has imaginatively married artisan finishing with extremely contemporary design to offer a market leading look.

Graham Jones, Sales & Marketing Director of Mereway Kitchens comments "This new Cucina Colore range embraces the new 'living environment' approach to kitchen design and offers new, innovative ways to personalise the kitchen and open up the space. We have translated European trends into a look that will appeal to the local market and now offer a comprehensive range of painted finishes and combination opportunities that is quite literally second to none in the marketplace."

Watch this space as the story unfolds...

Mereway Kitchens
 ▶ 0121 706 7844
 ▶ www.merewaykitchens.co.uk
 ▶ www.cucinacolore.co.uk

Live life the Mereway



Häfele Sinks it with Rangemaster

HÄFELE
FUNCTIONALITY FOR YOU

Häfele have released a new collection of Sinks and Taps from Britain's number 1 sink manufacturer, Rangemaster. The new range has been carefully selected to enhance and complement your kitchen to ensure there is a solution to suit all design demands from Stainless Steel and Granite to Fire-clay Ceramic.

The Stainless Steel range features an enhanced soft brushed Micro-Sheen™ finish to the bowl and drainer edged with a subtle ground trim, with fitted clips and seals thus reducing installation time. Guaranteed for 25 years, traditional and modern designs are available offered in round and square selections in single, 1.5 and double bowl options.

Fire-clay Ceramic, guaranteed for 10 years are fired at extremely high temperatures, provides superior strength, is hygienic and easy to clean, finished in stunning high gloss. Available in single, 1.5 or double bowl options, the 'Nevada' is also offered in both black and white

The Granite selections have 3 offerings in 1.5 bowl options. This range uses technically advanced polymers which not only make them highly durable, scratch and impact resistant but also easy to wipe clean and heat resistant to 230 degrees. The Granite range of sinks holds a 20 year guarantee.



▶ 01788 548811
 ▶ www.hafele.co.uk



Hudson Reed's Kubix gets Ecstatic about Thermostatic

Hudson Reed has extended the established Kubix mixer programme with the launch of new wall mounted thermostatic bathroom brassware.

Hudson Reed Kubix thermostatic bathroom brassware combines the neat good looks of a concealed installation with the British made TMV2 approved Valquest thermostatic valve for safer showering. A separate Ceramic disc flow control even allows the water temperature to be left at a preferred setting for future use.

The temperature control has an anti scald safety button and the Valquest cartridge is fully reversible, so if hot and cold water supplies are the wrong way round, turning the cartridge through 180 degrees solves the

problem without costly re-plumbing.

This new brassware is offered as a twin basin or bath filler, a triple bath filler with diverter for a separate shower and also as a triple bath shower mixer with a diverter for a second shower option. To get the coordinated look, Hudson Reed also offers matching twin and triple Kubix shower controls that can be paired with showerheads and kits from the extensive Hudson Reed range.

Kubix introduces the safety and convenience of thermostatic water control across the bathroom from just £365.00 including Vat, for the wall mounted bath or basin mixer.

► 01282 418000
► www.hudsonreed.co.uk

Ellis Furniture introduces Impression Natural Oak kitchen

With the popularity for in-frame doors and the continued appeal of beautiful natural wood finishes, the new Impression Natural Oak Kitchen from Ellis Furniture ticks all the boxes for an affordable, stylish, on-trend kitchen.

The soft glow of Natural Oak woodgrain and the mock in-frame style detail on the doors convey the high quality finish and attention to detail the Ellis Furniture brand is renowned for. Teamed with a hardwearing postformed worktop in Graphite Matt, sleek CDA appliances and ergonomic polished chrome bar handles, the result is a solid, practical and contemporary kitchen space. The wide variety of cabinet styles and sizes available offer countless options for the ultimate in user-friendly kitchen configurations.

Natural Oak joins the successful American Walnut, Cream and Washed Oak finishes in the Impression kitchen



range. Solid 22mm doors are supplied on the 18mm glued and dowelled rigid cabinet complete with large, deep Blum soft close drawer boxes.

The Impression range is made to order in a variety of drawer and cabinet sizes with clever storage solutions, accessories, splashbacks, worktop finishes and handle choices and a comprehensive five year guarantee.

► 01484 514 212
► www.ellisfurniture.co.uk

Organising your Bathroom with Häfele



Häfele understands that the demand for organisation within homes is constantly evolving and with this in mind the Banio storage system has been created.

Bathrooms play a different role dependant on user needs such as the morning rush together with evenings of calm relaxation.

Variable in length, the Banio sits neatly around the sink pedestal inside the vanity unit utilising all the space within. Available in three different sizes the detachable and translucent utensil trays click into the side positioning rails allowing you to change and move them to suit your individual storage needs.

Banio is extremely versatile and its simple yet innovative design allows you to organise cosmetics and personal items within the bathroom.

► 01788 548811
► www.hafele.co.uk

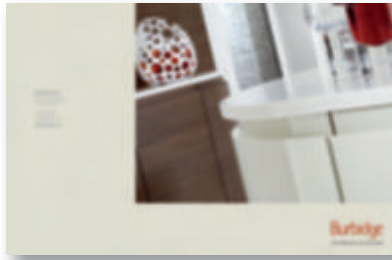


Burbidge inspires with new brochure

In continuing to invest heavily in new product development, Burbidge has launched a glamorous new brochure to showcase all of its newest innovations in their full glory.

Designed to inspire, the stylishly sleek colour brochure incorporates beautiful room-set photography and in-depth information on all the new ranges. These include the naturally charming Kemble Oak, the modern yet classic Litton in the new soft shade of olive green Dakar and, finally, the über contemporary handleless Malmö in cool Porcelain and Anthracite Gloss or deliciously simple Bleached, Mid-Tone or Smoked Oak. As always, this is in addition to many more of Burbidge's bestselling designs alluding to the full breadth of classic and contemporary styles.

For the imaginative consumer, a burgeoning creative details section adds full latitude in design. These include elegant accessories such as curved doors and square pilasters, through to high-end door handles



and knobs, adding that all-important final touch.

Ben Burbidge, managing director comments: "Each year, we spend a lot of time and resource in developing our new ranges, to ensure they remain firmly at the fashion forefront while retaining our inherent values for innovation and quality.

"As such, it is vital that we have a brochure which adequately conveys the sheer scale of craftsmanship that goes into each range. With a stylish new look and more ranges than ever, this will come as a great selling tool for our retailers around the country."

► 024 7667 1600
► www.burbidge.co.uk

Croydex catalogue of innovation and design

To support its many new product ranges Croydex has launched an up-to-date product catalogue for 2012.

With a strong emphasis on design and innovation for the bathroom, the catalogue is packed with products for every aspect with each category listing introduced by a full-colour lifestyle photography page; it also explains Croydex's patented Flexi-Fix solution for wall-hung accessories.

Easy to navigate, each section is colour-coded, making it simple to find the products you are looking for including rods and rails, shower curtains, bath mats and pillows, showers and shower accessories, toilet seats and bath panels, cabinets and storage, wall-mounted accessories, semi-permanent accessories, assistive products and homewares.

With full specification details of each product available, the Croydex catalogue is a handy reference tool for both salesperson and customer alike,



enabling homeowners to make a splash in their bathroom and retailers to really make an impression with their bathroom displays.

► 01264 365881
► www.croydex.com

Incentives and Promotions

Win your money back with Baumatic

Baumatic is set to excite with its new Win Your Money Back promotion in which consumers will have the chance to back the value of any Baumatic appliance purchased during 1-30 April.

The competition will be open for general entry with those who don't make a purchase being included in the draw to win an alternative prize of either a pizza and baking stone, a cast iron griddle plate or a mini plug-in single zone induction hob. Entry will be via Baumatic's freshly launched facebook where fans only need to click on the Win Your Money Back tab and submit their details to be in with a chance of winning.

The nationwide promotion will be featured in lifestyle consumer titles and newspaper weekend magazines. Baumatic's lively and busy social networks will be at the beating heart of the promotion, helping to expose the competition to fans and journalists and enabling direct communication to all who enter. In-store retailers can support the promotion with a variety of different sized posters, stickers and show cards now available to help generate consumer interest.

► 0118 9336900
► www.baumatic.co.uk



Good things come on small displays from Moores

Moores Furniture Group is helping retailers to save showroom space with its new display stands of the entire Four Seasons and Shades ranges of kitchen and bathroom furniture - including doors, handles and worktops - on separate compact four-sided, spinning platforms.

The units with removable sections work well as a stand-alone display or can be used to complement integrated presentations, allowing customers to get a real feel for the range.

"The new display stands for Four Seasons and Shades showcases the ranges in interactive displays, enabling customers to experiment with different options without taking up too much valuable floor space within showrooms," comments sales and marketing director Kevin Tolson.

"As the ranges get updated so will the displays, ensuring that retailers always have the most recent options available and are always in touch with current trends."

To order a Four Season or Shades display stand from Moores contact your local representative.



► 01937 842394
► www.moores.co.uk



kbb Birmingham delivers confidence to the industry

Kbb Birmingham, which took place from 4-7 March, has been hailed a success and credited for delivering a much needed confidence boost to the KBB industry.

With a positive buzz around the show throughout the entire four days, an overwhelming number of exhibitors are reported to have had a fantastic show.

Companies such as Abode, CDA, Coram Showers, Crosswater, De Dietrich, Eco Bathrooms, HiB, Laufen, Nolte, Pegler Yorkshire, Roca, Scavolini and Twyford Bathrooms all showcased their latest products and were under no doubt as to the quality

of the visitors, with some companies having to bring in more staff to cope with the level of interest in their products.

The investment made by the organisers in new feature areas such as **Contract Spaces** and the **Cookery Demonstration Area** introduced visitors to new tools to help their businesses grow from strength to strength; while over in the **seminar theatre**, visitors were treated to free talks from a number of key industry figureheads including celebrated kitchen designer **Gerd Bulthaupt** – who's seminar was standing room only!

The investment of the exhibitors was also noted with some very impressive stands which all went to create the perfect atmosphere to stimulate smart business.

After a fantastic 2012 event, the stage is set for **kbb Birmingham 2014** which will return to the NEC from **2-5 March**. For more news from the industry's definitive event, visit www.kbb.co.uk



New RAK Rimless WC range and tile collections at kbb

A new range of Rimless WCs and four new tile collections joined RAK's range of new products alongside a myriad of kitchen and bathroom collections including modern and contemporary suites, accessories and fireclay sinks combined with Lounge porcelain slabs and floor tiles.

The Rimless WC range includes six toilets featuring a small footprint and curved contemporary design. In addition to standard formats for hygiene-conscious consumers, three extended projections are available for wheelchair users in both back-to-wall and close-coupled formats. All models feature comfort height levels and comply with the Department of Health's HTM64 Standard. They also feature RAK's eco-friendly revised trap design and modified Geberit cistern fitting which reduces flushing volume by 33.5% to just 4.0/2.5 litres.

New tile collections include: classic white statuario marble-effect White Smoke; the Classic Series featuring matt and gloss finishes in a spectrum of shades; on-trend concrete-look



Earthstone tiles with matching mosaics; and Lounge Listello glass and porcelain decorative borders.

► 01730 237850
► www.rakceramics.co.uk

Showerwall unveils major design update to waterproof wallpanel range

The Showerwall waterproof wallpanelling is being re-launched with 10 new colours boosting the design palette to 33 laminates in response to consumer demand for natural materials in stone, marble and metallics.

Reflecting the design appeal of marbles there is Mocca Marble (light brown) Bianco Carrera (white), Nero Marble (black) and Zamora Marble in a grey tone. Richly coloured stone-based designs include Saffron Stone in black cut through with burnt orange and Mineral Oxide in deep blue and green mirroring the effect of oil on water. Soothing neutrals include Moondust, a soft grey shade with hints of delicate pink and unique Shimmer designs in Almond, Stone and Bianco where the surface texture gives a translucent wet look. The other new designs are available in high gloss.



Visitors to the stand will have a chance to enter a free prize draw to win an iPad2. There will be daily promotions for free display stands and Showerwall panels to qualifying retailers.

► 0845 604 7334
► www.showerwall.co.uk

kbb success for Edwin Loxley

KBB Birmingham was a resounding success for premier bespoke – in-frame kitchen furniture brand, Edwin Loxley.

Edwin Loxley, who partnered De-Dietrich, for the 2012 KBB show launched 'Image' - a new collection of bespoke kitchen furniture.

'Image' combined a painted finish with natural pippy oak and featured a door design with subtle, mirror – chrome details to create a simply stunning collection of classic in-frame furniture, clearly demonstrating what the brand does best - 'transitional design' ; a unique blend of traditional and contemporary design.

"We had clear goals and objectives for the show; these were to remind the trade that we offer the very best specification and service at realistic prices and to add key geographically positioned retailers to our dealer network. We achieved on both counts".

▶ 0115 9758168
▶ www.edwinloxley.co.uk



Slimline Dallmer shower drain has quality looks

The latest product from Dallmer launched on the UK market at last year's KBB is the CeraLine Nano, a slimline shower drain with a built-in depth of only 68mm. This offers an excellent waste water flow rate of 0.45 litres per second, providing a whole range of possibilities in shower and wet room design for situations where cutting into solid floor structures is inadvisable or impossible.

The Nano is extremely simple to install since the flanges that secure the drain to the floor tiles are graded quartz sand coated onto an epoxy glue to give optimal waterproof adhesion, while an excellent appearance is guaranteed as the shower channel covers are offered in a wide range of finish. In addition to coloured glass covers in many shades to complement existing décors, there are textures such as teak and stainless steel in polished or matt black.

Practical advantages include sound-absorbing, height adjustable levelling legs, a drain body with removable trap insert and edge trim jigs. The drain channels are made from stainless steel, while traps and trap components are in top quality polypropylene.

▶ 01787 248244
▶ www.dallmer.com

Wetroom Solutions from Kaldewei



At kbb Birmingham, Kaldewei demonstrated how their floor level Conoflat shower tray, combined with the ingenious ESR installation frame, provides the perfect solution for wetrooms. Made from durable 3.5mm steel enamel, Kaldewei shower trays are available in a wide range of styles and colours to co-ordinate or contrast with the surrounding floor. The ESR installation frame enables safe and speedy installation of low-depth shower trays between 2.5 and 6.5cm onto timber joists or screeded floors. The sturdy aluminium frame incorporates a channel that gently slopes down to a special siphon that drains off any water seepage thus providing complete peace of mind with no danger of leaks, even if the joints or seals are damaged over time. Installation is easy with the help of a DVD from Kaldewei which offers a useful step-by-step guide.

▶ 0800 840 9770
▶ www.kaldewei.com

Pando: A real Eye Catcher

Pando, the leading European high end cooker hood manufacturer, just introduced his latest models in which creativity seems having no limits. Most breathtaking designs have been seen, among which the Pando island hood I-1300 was outstanding over the rest.

The model, based on new shapes and finishes, (stainless steel and anodized colored aluminum) turns this cooker hood into a real master piece ahead of its time.

Likewise, Pando, as in the rest of his models, includes high end features; I-1300, for instance also stands out its sophisticated last

generation SEC extraction System, with a serial motor V.1150.

Equally, the model has 16 high intensity low consume Led lamps in two different levels, providing either lighting upon de cook-top or else ambience lighting from the upper level. All in all to create an unique kitchen atmosphere and conveying into a full environmental friendly product.

Best state of the art Pando designs for the outmost demanding end users.

▶ 01302 741 941
▶ www.the-lightworks.com





Towel rail heaven from **Aeon**

At KBB Birmingham, Aeon will be showing new stainless steel towel rail designs as well as designer radiators on stand G92 in Hall 19.

Tubo boasts chunky horizontal rails for extra toasty towels, while it's clever tube-in-tube construction means that it has low water content and excellent energy efficiency. It is available in four heights – 705mm, 970mm, 1275mm, 2580mm – all 500mm wide and outputs range from 438-876W.

Panacea Bath is a new take on a popular louvre design. A vertical model, it features attractive layered horizontal stainless steel heating bars with spaces for hanging towels to dry. For optimum bathroom design flexibility, there are 18 size combinations available, with outputs from 323 – 1297W.

Both products are available in matt brushed or mirror polished finish, are suitable for electric, hot water and dual fuel installations, and come with a 20 year guarantee.

Aeon pioneered the manufacture of stainless steel radiators and towel rails in 2004. Now a global brand available in 38 countries, Aeon's hallmarks are high quality materials, design and manufacture leading to a 20-year product guarantee.

Aeon's parent company, Pitacs, has the largest in-stock range of heating products in the UK with delivery times of just a few days to most addresses from its 110,000 sq ft Milton Keynes depot.

▶ 01908 271155
▶ www.aeon.uk.com

Nolte joins forces with **Beko** for an eco aware kbb show

Nolte Küchen chose Beko as its low energy appliance partner at the kbb show. Accredited with both British FSC and PSFC certification since September 2010, Nolte was keen to join forces with an appliance manufacturer in the UK who shares its passion for protecting the environment.

Beko displayed its energy efficient Built in range which combines performance, intuitive design and eco friendly credentials for built in ovens, hobs, dishwashers, washing machines and fridge freezers combined with A+ energy ratings.

Many products within this collection have recently been tested to fulfil the Energy Saving Trust Recommended strict criteria on energy savings. Beko is the first home appliance manufacturer to receive a Gold Certificate for Energy Efficiency in Green Factories for eight of its production facilities. In 2010 Beko LLC received the Best Company Award for the Production of Energy Efficient Products and was a finalist in the Management category at the European Business



Awards for the Environment 2010, European Programme organised by the EU Commission.

▶ www.beko.co.uk
▶ www.nolte-kitchens.com



Laufen's furniture range is on the case

With furniture playing a crucial role in keeping the luxury bathroom setting clutter-free, Laufen's designer Living City sanitaryware is now complemented by a new range of furniture.

With its functional, compact design, case by Laufen offers the ideal practical and aesthetic complement to this minimalist ceramics range.

The timeless elegance of case has been taken one step further by designer Andreas Dimitriadis and includes a comprehensive range of vanity units with a choice of doors or drawers, plus semi-tall and tall cabinets. Such a wide range of furniture options ensures there is a storage solution for bathrooms of all shapes and sizes, all offering the perfect complement to the striking Living City washbasin.

Supplied as standard in white, limed or anthracite oak graining, case furniture is also available in no fewer than 38 colour options enabling a truly individual bathroom space to be effortlessly created.

Matching mirrors with integrated lighting are available to offer a stunning finish to the Living City basin.

▶ 01530 510007
▶ www.laufen.co.uk

Four new tile designs join **RAK** range

RAK Ceramics is introducing four new tile designs to its surfaces range.

Combining exquisite design with durability, White Smoke features a classic white statuario marble effect achieved using the latest ink-jet technology. The 60x60mm design shows the fine grey marble veining to full effect, creating an authentic surface that can be used across floors and walls.

Also featuring a traditional tile format but available in a spectrum of contemporary shades, the Classic Series plain colour range is available with a matt and gloss finish in a 10x30 format and is suitable for both domestic and commercial applications.

For an on-trend urban look, the Earthstone porcelain tile range includes four colour options with matching mosaics. The refined concrete-effect porcelain tile is available in 60x60mm and 60x30mm formats with a matt finish.

Lounge Listellos includes a series of glass and porcelain decorative borders. Designed to co-ordinate with RAK's Lounge tile and slab collection, the borders can be used to create stylish, decorative features for walls and floors.

▶ 01730 237850
▶ www.rakceramics.co.uk



RANGEmaster
sinks & taps



MAKE BRITAIN'S NO.1 SINK MANUFACTURER YOUR NO.1 SINK MANUFACTURER.

22 new sink products and 19 new taps
New enhanced Micro-sheen finish
Subtle Ground Edge finish
Fitted clips and seals for easy installation
25 year guarantee on many sinks

COMPAC sets the trend with the launch of a new quartz worksurface

TREND is an exciting, new technological quartz worksurface and flooring collection developed by COMPAC that incorporates important new shapes and colours involving a new design approach - adding magic and alchemy to create a totally unique and balanced collection, warm and friendly, where simplicity and purity are its hallmarks.

The TREND collection, COMPAC believe, is ecologically superior in its manufacture and composition to any other quartz worksurface on the market and has been designed for healthy living - where colour and texture contribute to an equilibrate feeling.

COMPAC's renowned engineering skills have achieved a zero porosity worksurface without the need for antibacterial chemicals to deliver a completely healthy surface.



TREND sets the trend by offering a collection of five beautiful cool colours - tailored to the tastes of the discerning consumer where colour is not only a state of mind but more of a lifestyle.

► 0208 564 9377
► www.compac.es

Bellissimo's Five-Piece range: the best yet

"I defy anyone to tell this apart from solid timber" says Bellissimo Managing Director Warnock Watson of the company's new Five-Piece vinyl wrapped kitchen range launched at KBB 2012.

Five-Piece, so called because it comprises five separately-wrapped elements, rather than a less-authentic single structure, comes in 11 finishes and is made-to-measure. Curves in six height options are available for all finishes.

Five-Piece is based on machined MDF, for the smoothest results.

There is a choice of four walnuts, three oaks, two ivories (one solid, the other woodgrain), a beech and "mussel".

"As always, we have chosen everything from the moulding to the vinyl quality and colours with utmost care, accounting for current trends and marketing predictions. The five-piece style is so important in the UK, but to exploit its potential fully, you need to pick the right finishes and offer the utmost flexibility in sizes and formats. Our new range is the designer's ideal companion when targeting a huge slice of the British kitchen market."

► 01772 696959
► www.bellissimofurniture.co.uk



Distinctive designs from Bushboard

Bushboard marked out its distinctive approach with a stand packed with innovative and design-orientated products from its extensive portfolio of kitchen and bathroom surfacing brands.

M-Stone is the new quartz product previewed ahead of its summer launch in four key designs in black, brown, white and cream, extending the company's offer to compete in the granite sector of the market for the first time.

Encore solid surfacing showcased its latest addition of integrally undermounted sinks and four Crystal Quartz designs. The latest designs are Crystal Quartz in black, white, cream and glass, featuring a random opaque chip giving the surface a luxurious visual depth which combines well with both heritage painted doors and contemporary styles.

Visitors were treated to a preview of the new Prima laminate worktop range ahead of its summer re-launch. The True Scale designs, which mirror luxurious top end granites, have been extended with stunning newcomers including Carrara Calcatta. The Radiance texture is being extended to this range and will include the crisp Q3 edge profile and a choice of the ready-made shaped components.

The Nuance bathroom surfacing range showcased its choice of laminates and solid surface worktops and wallpanels. Panels and worksurfaces are available in a choice of sizes and when fitted by a trained installer carry a 15-year guarantee.

► 01933 232 272
► www.bushboard.co.uk

EB
BUSHBOARD





Uform and Harman Kardon make beautiful music together at this year's KBB Exhibition

After catching the buzz surrounding Uform's display stand at this year's KBB Exhibition in Birmingham, visitors were seen arriving in droves to check out what the fuss was all about, and they weren't disappointed. Uform, the Northern Ireland-based distributor of innovative kitchen doors and accessories to the trade, was displaying a somewhat different product at this year's KBB, in conjunction with two of its most popular kitchen ranges, Strada Gloss and Tavola Oak.

Harman Kardon's ground-breaking MaestroKitchen™100, a high performance audio system designed specifically for installation into a kitchen environment, provides hours of endless pleasure for customers who enjoy listening to their favourite music while cooking, eating or relaxing in their kitchen.

Designed to blend seamlessly into any kitchen landscape with no cables, speakers or other cumbersome audio equipment on show, the MaestroKitchen™100 appears as a simple digital display strip, housed behind stylish black glass, with speakers concealed behind the kitchen cabinet doors and subwoofer behind the kickboards. Acting as speaker membranes, the doors help to create a fantastic range of high and midtones, while the bass tones emanate from the subwoofers below. The result is a superior quality; surround sound

filtering through your kitchen via radio, CD, iPod, mP3, USB or mobile telephone with docking station and remote control device included for easy use.

Produced by the celebrated American manufacturers Harman Kardon, this system is a 'first' in terms of kitchen-focussed sound and is already taking other parts of the world by storm with its innovative design and distinguished quality. Uform recognised the immense selling potential of this one-of-a-kind product for UK and Irish kitchen retailers and jumped at the chance to introduce it at this year's KBB exhibition with hopes that it would garner a significant amount of interest, but the stir the product has created has far exceeded even Uform's wildest imagination.

The Harman Kardon MaestroKitchen™100 audio system whilst offering ground breaking innovation and quality, offers a fantastic profit opportunity for kitchen retailers, offering added margin more than any other standard kitchen appliance. Special display rates are available for the month of March only – so don't delay in contacting a member of the Uform team today!

- ▶ 028 7965 1650
- ▶ www.uform.co.uk
- ▶ www.kitchenstori.com





Clever thinking from **Westin Design**

When it comes to kitchen extraction, Westin Design takes the 'clever thinking' approach, whether it is developing technologies to suit each individual need, creating environmentally friendly products or taking a personalised approach at all times.

So what exactly does 'clever thinking' mean? It could be creating an entirely bespoke hood or tweaking a standard hood to meet individual requirements. Whatever each customer wants to do with their product, Westin can take a standard design and adapt it accordingly. This could mean

adjusting the size or width, installing different filters or style of lights or creating the hood in a different colour or finish.

Exact colour matches (pantone and RAL), hoods clad in anything from glass and mirror through to wood and stainless steel, even a Union Jack or piano style hood, or discreet extraction to complement the lines of your kitchen, are all part of Westin Design's 'clever thinking' commitment and 'personal shopper' approach to make every extraction requirement look and perform perfectly.

"Westin Design's 'clever thinking' commitment and 'personal shopper' approach to make every extraction requirement look and perform perfectly"

When it comes to environmental issues, Westin's 'clever thinking' continues. With its forward thinking approach that seeks to innovate for the future, Westin Design can now manufacture its extractors to work with fire suppression units, whole house ventilation systems and heat recovery systems.

"If you want to recover heat from your extractor, Westin Design can make it work for you. This is all about balancing the heat that comes in to your house and the heat that goes out. Westin Design's individual approach to extraction needs means flexibility to allow the extractors to work with other systems," says Westin Design's Ann Phillips.





Westin Design's new Kari Built-in Space Saver unit: smart, space-saving, stylish

The new Kari (which translates as 'shelf' in Estonian) from Westin Design made quite an impact when it launched at KBB last month. Visitors to the Westin Design stand were impressed with this new product which can be installed within the kitchen unit to save space whilst allowing the cupboard to still be used for storage.

The base of Westin Design's unique Kari unit replaces the cupboard base and then shelves can be placed around the unit to allow storage.

Westin Design's space saving Kari extractors feature a Frontal Extraction Zone panel which guides suction towards the front edge of the product, thus improving fume capture efficiency. This panel can be opened to access to the grease filters, which are partially concealed behind it. The extractors are intended for operation with the panel closed, however, it can be used in the open position if desired.

Westin Design's Managing Director Ian Sheppard comments: "We were delighted by the response to the Kari at KBB. The concept was very well received, and visitors could see for themselves exactly how the Kari works, as well as the space saving benefits it offers in the kitchen."

The Kari is available in four widths all featuring shelf, fan and telescopic chimney assemblies with top or rear outlets (adjustable) in both Internal and remote fan variants. The Kari 1100 and 1200 wide models are available with twin internal motors. However, as with all Westin Design products, sizes and specifications can be tailored to suit individual requirements.

► 01484 421585
 ► www.westin.co.uk



Knockout KBB!

The Westin Design team is happy to report a busy and successful KBB 2012. Enquiries were strong and feedback regarding the stand and the new product launches was exceptional. "We felt there was a real buzz about this year's KBB," comments Westin Design's Ann Phillips, Sales and Marketing Manager. "Our theme was 'the magic of Westin' and Kay our magician certainly got everyone thinking! Westin Design's magic is in tailoring our extraction solutions to meet any requirements, be it tweaking standard extractors to fit specific requirements, or creating entirely bespoke solutions."

LED Halo Light in Natural White



New additions to Sycamore's Prestige Range steal the show at KBB

Sycamore Lighting impressed visitors with their newest Prestige Lighting collection at this year's KBB exhibition in Birmingham. The new Natural White LED Halo Cabinet Lights, which are 30% brighter than any other 12/24vdc multipoint LED cabinet light presently on the market, attracted the attention of visitors due to the impressive light output and the numerous variations available. Also on show were new LED kitchen lights, bedroom lights, and a large selection of bathroom lighting and illuminated mirrors. Another star of Sycamore's stand was the new flexible LED strip, introduced due to the partnership secured with LED strip experts Flexconnect, enabling Sycamore to offer a bespoke service on their LED strip, as well as offering a variety of starter kits for ease of use.

The introduction of the Rako wireless control system drew visitors to the stand, with its modern take on switching lighting systems in the domestic environment & its ability to be controlled by Smartphone technology.

The new 2012 lighting catalogue is now available, which includes all the newest ranges that were unveiled at the KBB Exhibition. Sycamore have also released a separate bathroom catalogue, featuring bathroom lighting, new illuminated mirrors, plus a range of bathroom wirework and accessories.

- ▶ 0113 2866686
- ▶ www.sycamorelightingltd.co.uk

Asti LED over cabinet light in Natural White



Franke – ahead of the curve

If you love the return of soft curves in kitchen furniture you will adore the new Franke Pebel sink which has been designed to complement just such a design scheme.

Combining free-flowing style and an undulating feature drainer, the Pebel sink is available in Polar White, Coffee and Onyx to give flexibility when choosing worktops and kitchen furniture.

In both single and 1½ bowl models, the sink is made from Fraganite incorporating Sanitized hygiene solution which helps provide lasting protection. It does not replace normal cleaning but helps to keep surfaces free from bacteria. Tests have proven that Fraganite treated with Sanitized reduces bacteria and microbe growth by 99%. Sanitized is mixed into the bulk material – not applied as a coating – so it will last for the life of the sink.



You can choose from Pebel accessories such as a stainless steel strainer bowl, glass chopping board, drainer basket and a comprehensive range of taps.

- ▶ 0161 436 6280
- ▶ www.franke.co.uk



The bathroom Essential with timeless appeal from Ideal

Exclusive to Ideal Bathrooms, the Essential bathroom range helps retailers compete by providing value for money coupled with style and quality while offering excellent margins.

Essential's Eternity ceramic suites come in a choice of round, square and classic styles with sleek, clean lines. WC options include chic back-to-wall and wall hung models, open back and fully back-to-wall close coupled pans; cistern options include a water saving eco-cistern with 4.5/3 litre dual flush.

Essential Pearl is a modern range of gloss white furniture combining contemporary elegance with practical

functionality for a minimalist look. The Essential Gem furniture comes in white or calvados providing useful storage with clean lines.

The Essentials range also includes chrome brassware, acrylic baths, P or square shower baths, toughened safety glass bath and shower screens, towel warmers, back-lit and LED mirrors with sensor switches and the stylish collection of frosted glass and sparkling chrome accessories to complete the look.

- ▶ 0800 634 2600
- ▶ www.idealbathrooms.co.uk



Visitors to kbb place orders on the **Bohle Ltd** stand

The KBB exhibition attracted the right kind of people for Bohle Ltd, the Manchester-based manufacturer and supplier of glass installation products.

The company took orders on the stand for their new sliding glass door system, Portavant 60, and their new glass surface protector, BriteGuard® was also popular. Portavant 60 is a slimline, lightweight sliding glass door system for internal spaces, designed to suit the aesthetics required from demanding homeowners, with a damped opening and closing system for safety and security.

BriteGuard® is a perfect example of how Bohle's 90-year experience in the glass industry results in superior products. This simple to use, effective surface protection system needs no specialist training or equipment and can be used on smooth or textured surfaces.

These and 8,000 other products are available to purchase online at www.bohle-group.com and orders placed online benefit from a 3% discount off the list price.

► 0800 616151
► www.bohle.ltd.uk



Beautiful wetroom designs from **Impey Showers**

Appropriately situated in the 'Heart of Relaxation' area, Impey wowed visitors with a beautiful selection of wetroom designs at kbb 2012. Impey's stand demonstrated how easy it is to create a luxurious showering experience, through the ingenious solutions the company has researched and developed over its many years of trading.

Showcased on the stand were Impey's Aqua-Screen Vision in the form of a single panel installation, and Aqua-Screen Pure as a walk-through design. Both panels were fitted on Impey's unique Aqua-Dec floor former;

an all-in-one moulded wetroom floor with built-in gradient.

The stand generated the confidence in retailers and installers to undertake wetroom installations now that an easy and efficient solution is available in the wetroom market. Retailers commented on how Impey's products are all manufactured to the highest quality and were especially taken by the fact that they are accompanied by a lifetime watertight guarantee and all made in Britain.

► 0870 909 0770
► www.impeyshowers.com

Original design concepts at affordable prices from **Schüller**

KBB 2012 saw Schüller showcase the successful schüller.C Collection and next125 brands. With a reputation for introducing the highest design concepts at a surprisingly affordable price, KBB provided the perfect opportunity for retailers to gain real insight into the enormous flexibility within the ranges.

On show at KBB was the GALA in truffle brown high gloss combined with a new champagne high gloss door front showcasing new curves (pictured above). GALA demonstrates the trend towards earthy and natural colours combined with excellent quality finishes and superior internal organisation systems. Of special note was a new carousel system, specifically designed for curved fronts to maximise space.

Another new launch is the NOVA range in a brilliant white high gloss. The NOVA kitchen in high gloss brings top quality finishes into Schüller's entry-level price range. Further introductions to the schüller.C Collection included the popular glass roller shutter and a new extra deep 90mm bar top – allowing retailers to offer customers maximum planning options.

Seen for the first time in the UK, the fantastic next125 kitchen NX901. The beautiful tempered glass doors are available in a satin opaque glass finish or high gloss in lava black, Polaris white, magnolia and stone grey. The range is available with a unique design of inset handle which is cut into the glass front, finished with a beautifully smooth grip.

The innovative kitchen is combined with an island unit made from a sliver thin natural ash workbench. The base units seem to float over the floor and cleverly conceal all electrical cables. The range features the Primus new style of drawer box in anthracite from next125.

► 01661842304
► www.inhouseuk.net

schüller®



next125 launches the NX901 and NX902



GALA curves from schüller.C collection



HiB at kbb – brilliant ideas

Showstoppers at KBB were the new focal and optical mirrors on the outside of the HiB stand. With a height adjustable and detachable magnifying mirror mounted on a felt-covered magnet, positioning for personal use is simple.

Also launched was a range of shower and ceiling lights, steam-free mirrors in back-lit and LED designs and steam-free aluminium cabinets - shown with impressive features and size/shape options.

A new addition to the Solo Cloakroom furniture collection was a compact corner unit with a stylish eye-shaped hand basin

mounted on a quadrant-shaped cabinet with glossy brilliant white curved doors with soft-close hinges.

Seen for the first time was the range of ventilation fans with high-tech features including, timers, humidity sensors and in some cases, ultra-quiet operation and illuminated designs. A clever display demonstrated the ease with which the fans can be mounted and how the air transfer is made to the house exterior using HiB supplied accessory kits.

▶ 020 8441 0352
▶ www.hib.co.uk

New family of stainless steel models took centre stage for Blanco

Available as undermounts and as streamlined IF flat-edge inset models, our new family of BLANCOANDANO sinks took centre stage on our stand at KBB EXPO. In 18/10 stainless steel, and created with the company's renowned attention to detail, the BLANCOANDANO range is available in a wide choice of sizes and configurations.

Also in stainless steel, visitors saw the BLANCOSUPRA range of sinks, with their subtly updated waste redesign, the BLANCOTOPPER.

New products in Silgranit® Puradur® II, included the impressive BLANCOMODEX (an addition to BLANCO's modular range), and an ingenious undermounted bowl, the BLANCOSUBLINE 700U Level. Tight internal corner radii, generous bowl size and two working levels make this an eye-catching addition to BLANCO's extensive range of BLANCOSUBLINE undermounts.

Among a number of new statement taps featured was the show-stopping BLANCOCULINA S, with its magnetic attachment for ease of use.

▶ 01923 635200
▶ www.blanco.co.uk



Croydex shows its true colours with new cabinets and accessories

Croydex has brought a splash of colour to its bathroom cabinets and accessories offering, with a range of Coloured Steel Cabinets which enables homeowners to add a splash of brightness to the any-sized bathroom.

Available in a la mode purple, zesty lime green, bright blue or fuchsia pink colourways, the compact cabinet is ideal for small spaces and is supplied fully assembled with everything needed to fit it securely to the wall in a matter of minutes. The mirrored door has a magnetic push opening for ease of use, while a fixed internal coloured steel shelf offers handy storage space for smaller bathroom essentials and medicines.

Croydex has also introduced a range of coloured bathroom accessories to match the cabinets, available in the same four fashion colourways for a completely co-ordinated look. Matching items include shower curtains, bath mats, shower handsets, toilet seats and light pulls, which can be mixed and matched to enable the homeowner to follow the latest trend for introducing a variety of accent colours to the contemporary bathroom.

These practical new products are right on trend with the colour revolution in the bathroom and the four new colourways available from Croydex look particularly striking when combined with white sanitaryware and chrome brassware and fittings.

The Coloured Steel Cabinets are priced at £39.99 (inc VAT).




croydex
Think bathrooms

▶ 01264 365881
▶ www.croydex.com



KBB Birmingham - Huge Success for Double Award Winning 'S-Box'

'S-Box', hailed by many as one of the most innovative kitchen storage inventions of the 21st century, found KBB Birmingham a huge success.

The Yorkshire based manufacturers not only used KBB Birmingham as a launch pad for several new additions and developments to the already successful S-Box range, but also, greatly increased their UK independent dealer network which will see their sales significantly increase during 2012.

Peter Brook, Sales and Marketing Director commented "KBB Birmingham has always been good for us due to its central location coupled with the fact that it was the venue where we initially presented a prototype of the S-Box back in 2010.

It seems fitting that two years later we have used the same event and venue to launch new product as well as increasing our dealer network and potential to further penetrate the UK market; it's nice to reflect on how far we have come in the last 24 months.

It's important that we continually evolve and develop the S-Box range in order to further sales growth and re-invest in product development and marketing."

S-Box, who also featured on Mark David /Nolte, Schuller and Jetstone stands, estimates that they will have added around 100 independent retailers across the UK to their dealer network; such was the enthusiasm for the comprehensive product range. Peter comments further "Retailers see the S-Box as adding value and benefit to their kitchens but at a very reasonable cost. They love the fact that the S-Box uses what would ordinarily be wasted space behind the base cabinets and this coupled with the fact that there are no electric or gas strut mechanisms to go wrong really captures their imagination.

Their new 'Under-mount' option was launched allowing you to blend in the top of the S-Box with a matching work-surface material. The 'Under-mount' will share the same trade price as the stainless steel top and collar option.

New products for the S-Box range included an improved 'i-Dock Box' which besides better sound now accepts all 'Apple' i-Phones and i-Pods. Their S-Box for 'i-Pad', brings the latest technology into the kitchen giving the keen cook the opportunity to follow recipes. The S-Box for Cooks offers the cook a ready to hand set of electronic 'Salter' scales and timer when you need them without cluttering worktop and drawer box space with bulky items. A Lighting Control Box also makes a clever addition to the range.

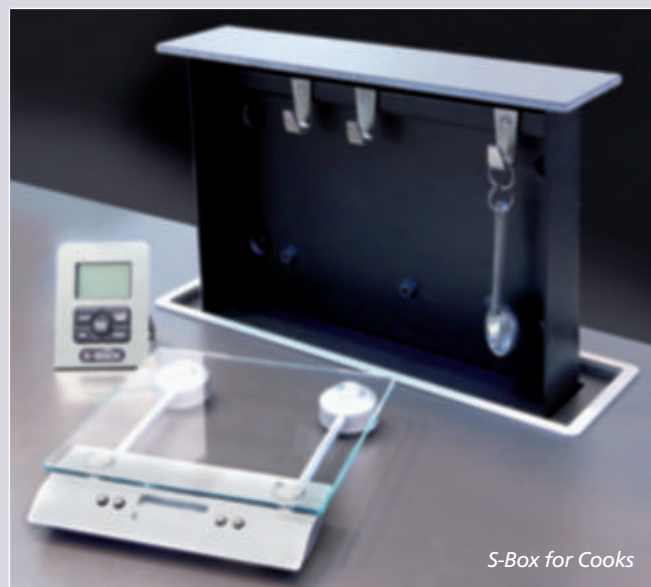
► 0845 486 8000
► www.the-sbox.com

S-BOX

Under-mount option showing matching work-surface / top



S-Box for i-Pad are embracing latest technology for use in today's kitchen



S-Box for Cooks



House of **Blum** excites at KBB

Under the banner **The House of Blum**, the company demonstrated how its versatile products offer major advantages to kitchen manufacturers and designers of bathrooms, bedrooms and living areas furniture.

Visitors were able to test the latest Blum innovations under the concept of Perfecting Motion including the Movento runner system for wooden drawers with Synchro Motion running perfection and additional load bearing. Electric Servo-Drive action is used on the action of the Aventos lift systems for automatic opening/closing; the Servo-

Drive system was shown widely for the automatic opening of all base units with Blumotion integrated soft-close on the Tandem runners.

Base unit pull-outs and larder units featured Blum's stylish Antaro profile which gives a more geometric look to the functional side and internal dividing elements of the drawer interior. Antaro represents a progression from the Tandembox gallery system.

All the internal storage organisation featuring the Blum Orga-Line solutions were arranged around the logical system of Dynamic Space Planning so that items are easily accessible.

Much admired were Blum's latest range of CLIP top hinges with integrated Blumotion soft close engineered into the hinge boss and fitted with a special de-activation tab for hanging light and small doors. The system of Intivo drawer side and pull-out front designer inserts clearly showed how manufacturers could individualise designs and draw exterior design elements into the cabinet interior.

For every signature received Blum donated £1 to Age UK and the Willen Hospice based in Milton Keynes; the final total was £500 for each charity.

▶ 01908 285 700
▶ www.blum.com



All rise with **Caple's** stunning new C5100 Lift oven

Make the ultimate style statement in your kitchen with leading appliance specialist **Caple's** new Sense oven, **C5100 Lift**. This striking oven not only looks incredibly chic but it's the epitome of intelligent thinking in kitchen design.

At the press of a button, this oven rises smoothly from its flush position on your worktop to create a sensational showpiece – great for those of you who love entertaining. Use the salamander grill to your heart's content as guests gather round or place your food on the telescopic shelving, simply press the button and your oven will lower into your worksurface to cook your food to perfection. You won't have to worry about little fingers getting in the way as it moves into place either, as the C5100 Lift includes handy crush prevention sensors.

This multi-functional oven not only looks good but will cater for your every need with 13 touch-control functions including Pizza and Bread-making programmes. With a stunning stainless steel interior and three telescopic glass shelves, the C5100 Lift is A-rated for energy efficiency so you can cook, feeling safe in the knowledge that you are helping to lower your carbon footprint.

Sales Director Danny Lay says: "Caple are raising the bar again with this incredibly smart appliance, which is from our top-of-

the-range oven series, Sense. Featuring innovative touch-control technology, the C5100 Lift will deliver outstanding results, whatever you're cooking."

The C5100 Lift oven measures 590mmW by 510mmD x 410mmH and is priced from around £2,000.



▶ 0117 938 1900
▶ www.caple.co.uk



EQ hails KBB 2012 as the best ever

"KBB 2012 proved to be the most successful show we have ever done," comments Leigh Martin, managing director of EQ Software. "We initially thought our stand would be over-manned but we needed more staff to cope with the demand and looking to increase its size next time.

"Customers signed up at the show for software or eCommerce websites was considerably high along with new suppliers joining our Partner Programme, some of which were also exhibiting at the show. Judging by the high number of quality leads generated, the sales team will be booked up for at least the next two months."

EQ Software showcased its eCommerce package eStore and launched a production software package Bespoke Furniture Builder aimed at companies with complex manufacturing processes.



One of EQ's newest customers, Brian Alexander of Roktops Worksurfaces won the prize draw of a new iPad 2, the same day he ordered his first EQ Professional licence.

► 01827 839 259
► www.eqsoftware.net

Granite Transformations offers low cost, low risk franchise packages

Granite Transformations is targeting independent kitchen and bathroom business owners as part of a franchise recruitment drive aimed at expanding its 30-strong network of UK showrooms.

A comparatively modest investment for potentially significant returns, the Existing Retailer franchise package entails allocating existing showroom floorspace for a purpose-made brand display. The reduced £15k fee reflects retailers' existing sales and marketing experience and includes a 100,000-household sales territory and a customised training programme covering its full range of kitchen worktops, replacement doors and glass mosaic splashbacks.

At £19k its new low cost, low risk Concession Showroom package which may also suit kitchen and bathroom business owners dispenses with the rental, fitting-out and other overheads of a bricks-and-mortar showroom in favour of an in-store site in a garden centre or similar retail complex. This model can generate sufficient leads for a thriving business and the main sales and installation processes are always carried out in the customer's home.

► 01892 509680
► www.gtfranchise.co.uk



Hahn Trading Company get a positive response

Hahn Trading Company, who are first time exhibitors to KBB, are delighted to confirm that they had an excellent show and they received a very positive response from the KBB visitors.

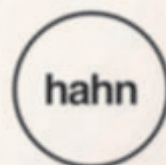
The company, who are best known for their cookware range, specialise in one of the largest ranges of kitchen wall and ceiling racks and rails to store and display utensils and saucepans. They have a comprehensive range of designs, finishes and sizes that would suit any kitchen, large or small.

The company have also produced an in store display unit which was on display on the Hahn stand which offers a space saving unit for stores and showrooms to exhibit some of the Hahn ranges. This will be supported with point of sale material.

Commenting on the show, Carl Saunders, Managing Director of Hahn Trading Company said "We had a very positive response to all of our racks and we spoke to a good mix of visitors from the independent kitchen showroom sector, manufacturers, kitchen showroom groups and interior designers who were looking for accessories that would not only compliment their ranges and designs but would add incremental turnover to their businesses."

He concluded "This was the first time we had exhibited at this show and judging by the response, we will definitely be back."

► 01707 320887
► www.hahncookware.com





Success at the KBB show for **Salice**

Salice enjoyed another successful KBB show, promoting its extensive range of furniture fittings for kitchens, bedrooms and bathrooms.

The stand displayed the company's comprehensive selection of furniture fittings including the Silentia range of integrated soft close hinge featuring 12mm cup drilling. Innovatively designed, it combines functionality and style, resulting in a silent and smooth closing action for all types of furniture doors. It is available for the full range of applications: angled, wide opening and blind corner specification.

Also showcased was the Futura range of concealed drawer runners available for all drawer opening applications in soft-close and push-to-open as well as the Unica option that combines both operations.

Salice received a positive reaction to its innovative Bortoluzzi co-planar sliding door system. With state-of-the-art features and the technically advanced design of the range including remote control options, enquiries on the stand were buoyant.

"The KBB Show attracts a unique and targeted audience of furniture professionals," comments Walter Gosling. "Our stand was busy each day and we look forward to returning in 2013".

► 01480 413831
► www.saliceuk.co.uk

Stunning new Steyning towel rail from **JIS Europe**

JIS EUROPE of Haywards Heath has a new heated towel rail named the STEYNING. The towel rail is manufactured in an elegant round section shape with sixteen horizontal rails giving an appearance of refined luxury with ample choice for towel hanging.

The STEYNING is 1000mm high and 520mm wide. It can be used in central heating, electric or dual fuel formats, which allow the rail to be heated when the central heating is turned off.

The STEYNING towel rail is manufactured in 100% stainless steel pressure tested to 12 Bar and is available in polished finish with brushed satin finish available to order making this radiator durable and hygienic and it is covered by a 25year guarantee.

► 01444 831200
► www.thecoastalrange.co.uk



Geberit's touch-less flush - style and hygiene with the new Sigma80



Effortlessly combining design, comfort and hygiene in the contemporary bathroom or washroom, the Sigma80 touchless flush plate from Geberit creates a stylish focal point.

Activated as soon as movement is detected, simply wave your hand in front of the shorter light on the right for a single flush and longer light on the left for a full flush. After giving visual feedback in the form of the coloured light effect when the toilet is flushed, the plate automatically returns to standby mode when the user leaves the room.

Featuring the latest touch-free dual flush technology, the Sigma80 flush plate has a self-learning sensor that will recognise how the users use the WC and learns about its surroundings.

Requiring mains power connection, the Geberit Sigma80 is available in black or mirror glass while the light behind the glass can be changed in colour to tone with the bathroom to dramatic effect.

► 0800 077 8365
► www.geberit.co.uk/wall-hung

Virtual Worlds: Be inspired

Did KBB Birmingham provide you with the elixir you were looking for?

As a designer, where do you look for inspiration? Although many know it to be all around us, our busy work schedules can close our minds. Let's face it, no designer likes being stuck in a rut, where regurgitation replaces inspiration.

At the Virtual Worlds stand, it was refreshing to catch up with our loyal clients, and to welcome new. We successfully demonstrated how Virtual World's innovative simulated real world approach differs from traditional CAD that typically has you working in 2D, to eventually produce a 3D image: what we see as an inspiration killer.

Virtual Worlds is an interactive, real time, virtual reality design package that allows the designer to immerse in their simulated real world design, providing a natural environment to openly explore their creative flare.

► 01908 663 848
► www.virtualworlds.co.uk





kbb2012

A winner for CDA

A great selection of innovative new and concept products made CDA's stand a big draw for visitors to KBB2012. One of the stars of the stand was the new grill drawer, a unique product that attracted a lot of attention from retailers.

Designed to be built in on its own or beneath a compact or full size oven, the grill drawer comes complete with an attractive trivet. It extends fully so putting food in, checking how it is cooking and taking it out again is simple. Aware that heat fluctuations can be a problem, CDA has ensured that the powerful full width electric grill is regulator controlled so the temperature remains steady with no thermostatic cycling. The trivet can be removed to allow enough depth for browning gratins, potato topped dishes etc. CDA also showed some further concepts on the drawer theme, including a wine drawer which was enthusiastically received and will go into production and also a prototype oven drawer. This is still under development at CDA, but the idea that eventually the consumer could choose from a selection of cooking drawers – a grill drawer, two oven drawers and a warming drawer perhaps - to suit their own personal cooking requirements.

Visitors were intrigued by the ioniser extractor – a unique product that can help to lift mood as well as removing odours and steam while emanating negative ions throughout the kitchen. Negative ions are odourless, tasteless, and invisible molecules. They are believed to produce biochemical reactions that increase levels of the mood chemical serotonin, helping to alleviate depression, relieve stress, and boost daytime energy.

Pattern is big in interior design. CDA is currently the only manufacturer to extend this

idea across appliances - and has developed some exciting new ideas for the Art collection. The Steel Art patterned gas hob caught the eye of The Times newspaper and was recently featured in its weekend Home pages. Also on show was a splash back and a stunning gas on glass hob in patterned black glass to match the Black Art oven. The circular EVQ7 extractor was shown in a patterned variant. "We showed these products to test customer reaction," comments Marketing Manager Sally Stothard. "It has been very positive so we will be going ahead with some of these ideas."

There was also a brand new look for the award winning Sensor Touch oven which will be available in September. The SV320 uses the same tft technology as the popular original SV310 model launched last year. The new look is designed to be elegant and minimal, using a new advanced hinge system that allows push-push opening and closing of the oven door at one touch and means that the oven handle is no longer needed. This makes the oven aesthetic

uncluttered and that, together with the sleek mirror finish and stainless steel fascia makes for a very elegant oven. "Introducing the consumer to tft touch screen technology with the SV310 Sensor Touch oven has been very successful," says Sally Stothard, "and now we have extended its appeal to customers looking to make a real style statement in the kitchen with the stunning SV320."

Other new products for the show included an energy saving 15 place setting dishwasher, a linear gas hob, new built in single ovens, redesigned canopy extractors and new black wine coolers.

► 01949 862 010
► www.cda.eu





Comment by Nicolette Kwok,
Director, Triflow Concepts

Getting The Balance Right

Despite the fact that over the past century many supposedly time-saving technological advances were introduced, our lives have become more frenetic and more complicated than ever. The increasing pace at work and in our personal environment has made many of us contemplate going back to a simpler and more natural way of life.

Thankfully, it doesn't have to be difficult or expensive to take things down a notch. Part of it is getting back to basics:

Eat Real Food

Food in its natural form. Food that isn't processed and has no added chemicals is so much more nutritious and will keep you feeling full for longer.

Drink Water

One of the simplest ways to adopt a more natural lifestyle is to drink water instead of carbonated beverages. There has been a real trend away from bottled water towards taps that filter our water at point-of-use and provide purer, cheaper drinking water without the inconvenience of having to buy and store bottled water. Recently a number of tap manufacturers have introduced the added convenience of instant boiling water on demand.

Exercise

Everybody knows we need to exercise but where do we find the time? It's really not as hard as you think. Do what you can to not be sedentary. Take the stairs instead of the lift and walk wherever you can.

Waste Less

The more natural our lifestyle, the less waste we will create. Recycle, whether it is scrap paper, glass or used clothes, you can make sure they are used again. One of the easiest ways to reduce your carbon footprint is to cut out bottled water. Not only is bottled water not as pure as is assumed, BPA in plastic has been linked to cancer, but it does terrible damage to our environment. Three bottles of water are required to produce just one bottle of bottled water.

We believe that the successful companies of tomorrow will be those that create products that are sympathetic to our environment, and add the convenience factor without sacrificing style.

TF TRIFLOW CONCEPTS BACK TO TAP

► For more information,
please call 0845 313 5000 or visit
www.triflowconcepts.com/bku

TRIFLOW QUADRO ONE KITCHEN ONE TAP

Twenty years ago, Triflow introduced the world's first tap that delivered filtered water in addition to mains water, through a dedicated waterway within the same spout. With the new Triflow Quadro it has taken this concept to the next level by introducing the convenience of filtered water, heated to 98°C. With the ability to deliver up to 25 litres per hour, for tea, coffee or blanching vegetables, as well as unlimited quantities of refreshing cold water, this fully integrated hydration solution will save the need for bottled water and make the kettle a thing of the past.

The ceramic filter cartridge incorporated in the Triflow Quadro is one of the highest performing filters available in the market today and is manufactured exclusively for Triflow Concepts in Switzerland. It will eliminate harmful chemical and biological contaminants down to 0.2 microns, (0.0002mm) yet allowing beneficial minerals such as magnesium, calcium and fluoride to flow through.

The Triflow Quadro System comes in a range of mechanical and electronic models, including two award-winning designs by world-renowned architect Zaha Hadid. All models come with child safety features and are sympathetic to the environment both in terms of materials and power consumption. The Triflow Quadro is destined to become the must-have accessory for the *urban environmentalist* seeking a healthy hydration alternative to the kettle and bottled water.

► 0845 313 5000
► support@triflowconcepts.com
► www.triflowconcepts.com/bku



Time stands still with Galassia's Ethos

Just released for the Galassia UK Ethos, is a range of wall mounted basin brass stands made in high gloss chrome.

Designed for Galassia by award winning designer Antonio Pacale, these basin stands come in 65, 75, 95 and 110cm widths to match Ethos console basins.

Each stand has handy towel rails on all three sides and features a useful towel rack below. Offering a firm four point wall fixing, the basin stands bring both added elegance to the bathroom as well as very practical storage.

The elegant range of Ethos console basins offered in high gloss black or white vitreous china are 44cm deep from the raised back apron to the front edge and all feature a good sized basin as well as handy flat areas each side of the bow, ideal for keeping for toiletries close to hand.

Ethos by Galassia creates a bathroom where luxury never dates and where time stands still for enjoyment and relaxation.



► 0113 239 4447
► www.ceramicagalassia.it

New Scaletta from MHS radiators

MHS Radiators is introducing Scaletta - a premium specification towel rail which adds a touch of practical luxury to any bathroom. Manufactured using 25mm steel tubes, Scaletta delivers excellent heat outputs ranging from 0.4kW to 1.5kW. All models come with a five-year guarantee as standard.

Available in straight or bowed models in classic sparkling chrome or brilliant white finishes, Scaletta is an aesthetically enticing addition to MHS' range of towel rails and bathroom radiators. With additional features including electric only or dual fuel heating options, Scaletta comes in four heights (750, 1000, 1300 and 1800mm) and three widths (400, 500 and 600mm) to increase flexibility.

The MHS range of designer towel rails and bathroom radiators has been created to complement the company's popular and extensive collection of designer, multi-column and period cast iron radiators. The stylish range enables homeowners to make a statement in their bathrooms at an affordable price.



► 01268 546700
► www.mhsradiators.com



High design and features in the LEONARDO collection

Pelipal's innovative technology caters for every budget

Exhibited for the first time at KBB 2012, leading European bathroom furniture manufacturer PELIPAL® showcased a selection of its bathroom furniture ranges. PELIPAL® use innovative technology and German design prowess to create the highest quality bathroom furniture that cater to every budget.

PELIPAL® unveiled the LEONARDO collection to the UK market. A beautiful range of high-end bathroom furniture, LEONARDO is available with three different front options with a total of 12 finishes, from cross-grain decors, to glass fronts and high gloss. Top of the range are glass doors with a horizontal line to give an additional dimension. Washbasins are available in a mineral marble and glass in an Opti-white and black.

Also on show was the CASSCA collection with perfectly curved fronts available in high gloss and matt finishes and horizontal grain reproductions. CASSCA was shown with a spacious white mineral marble washbasin. Tall cabinets and drawer options demonstrate how storage can be incorporated without compromising on style. Tilting laundry baskets are discretely concealed as are additional door mounted storage containers. Illumination options include a selection of LED lit mirrors, together with additional LED lighting for highlighting washstands and mirror cabinets.

► 01661842304
► www.inhouseuk.net

PELIPAL®



CASSCA range offers storage and glamour



Roman Crafts the Ultimate Wetroom Statement

Roman, the UK's leading shower manufacturer and designer, has crafted the ultimate in minimalist design by creating a wetroom panel which appears to be completely frameless.

The Sculptures Corner Panel with Concealed Profile is designed so the profile is completely recessed into the wall and only the glass is visible, which makes the panel appear to float. This new statement piece design is the latest addition to Roman's luxury Sculptures collection of exclusive 10mm thick glass enclosures.

Roman's team of designers have engineered the profile so it can be fitted into a wall cavity, which is created by the installer, the wall tiles then go under the lips of the profile for a seamless finish that eliminates the need to grout. To ensure a strong and sturdy finish, the panel comes complete with a recessed floor profile which is channelled into the floor in the same way.

► 0845 050 7611
► www.roman-showers.com

IDS updates Tuscan solid wood worktop range

IDS has updated its Tuscan solid wood worktop range with two exciting new timber finishes and one of the industry's finest specifications for being environmentally friendly.

The range offers nine timbers in total including Cherry, Country Beech, Iroko, Maple, Oak, Prime Beech and Walnut with two in Brown Ash and Bamboo in the premium 40mm thickness. Brown Ash offers a warm yellow tone and wide grain that gives the worktop an elegant appearance which can work well with a range of doors and interior styles.

The horizontal surface of Bamboo combines warm coloration with gentle knots complemented by the edge detail of the worktop which features a block effect created by the layering of the pressed bamboo.

IDS is committed not to buy timber from countries that do not comply



with international agreements or fundamentally sound forestry practices. Species are both FSC and PEFC certified and backed by IDS's own environmental stamp guaranteeing responsibly sourced timber.

► 08457 298298
► www.idsurfaces.co.uk

Baumatic - Temptation is a Sin....

The seductive power of Baumatic is set to be unleashed with the launch of the Sins, a positively decadent new collection of coloured fridge/freezers. Made from glass and stainless steel, the Sins are designed to entice and excite with their tantalisingly smooth finish and eye-catching colours, which include pink, red, cream (ivory yellow), black and white.

Offering a generously sized gross capacity of 335 litres, the Sins provide storage space in abundance. Their internal configuration helps to maximize the room available, with each model providing 10 racks and drawers, two salad crispers and egg racks as well as one bottle rack.

A+ rated in energy efficiency, the Sins are super cost effective to run, helping to contribute to an irresistible financial saving every year.

Entirely frost free, the Sins allow for less fridge/freezer maintenance, by preventing the harmful build up of ice, which can destroy the texture and flavour of food.

As well as offering a fast freeze rate of up to 4.2 Kg of food in a 24 hour period, the striking fridge/freezers provide four star freezing, so that fresh and pre-cooked food can be frozen down and preserved more effectively. The Sins come with an antibacterial surface, another feature that maximizes their efficiency, helping to ensure that foods are protected and preserved for longer.

Operating at an almost inaudible noise level of 45dB and providing a reversible door as well as adjustable feet, the Sins can be easily incorporated to fit any kitchen/dining space.



► 0118 9336979
► www.baumatic.co.uk/freestanding_refrigeration.html

Baumatic

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options
to choose from



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It's not just our renowned Classic Collection and 8mm walk-in Coastline Collection that make Lakes Bathrooms your superior shower enclosure partner. Take for example our silicon-free wall profiles and AllClear® coating as standard. Or our fit and forget guarantee. The swift delivery from stock. Our professional marketing support and our equally professional nationwide team of engineers. Speak to your Lakes Bathrooms representative for more detail or call now if you'd like to share in our success.

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Bathrooms**

SUPERIOR AS STANDARD

Designer Ranges

Total harmony from Roca Euroline -

The Armani/Roca bathroom concept is the expression of elegant simplicity and total harmony, both quintessential of Giorgio Armani's unmistakable style, captured in the bathroom space. An integral interior design concept which transforms the bathroom into a space dedicated to the pleasure of the senses, the Armani/Roca space encompasses everything from wall and floor coverings, to the illuminated ceiling and includes the sanitary products, accessories and all your bathroom necessities.

Armani/Roca converts the bathroom into a sole entity where fine materials and exclusive finishes, together with technologically advanced solutions, allow the integration of all the essential elements of the bathroom space in one style without compromising the harmony of this atmosphere of emotions and sophistication. Available as individual products or as a complete bathroom island, the concept is made up of four distinct areas; the Beauty Area, the Wellness Bath Area, the Wellness Shower Area and the Basic Needs Area.



The Armani/Roca concept is a representation of sophistication with a revolutionary approach which oozes perfection and expertise not only in the treatment and choice of materials and colours, but also right down to the very last detail.

Available in 5 colours and finishes including; Nero, Griega, White, Off-White and Shagreen.

▶ 01530 830080
▶ www.roca.com

Have you seen a Ghost?

Premium Italian cookerhood manufacturer, Falmec, has just released a neat new addition to its Design range of extractors.

Seemingly simple in design, the Ghost wall mounted extractor can appear quite modest, yet the Scotch brite AISI 304 stainless steel cookerhood packs all the power of the other Flamec models with an 800m³/h motor. The stylish ambient LED lighting down either side and underneath makes this a calmly confident modern design.

In a kitchen with limited space, the Ghost is the perfect fit. It's 600mm across and 960mm tall with an automatic front door opening to the extraction, which neatly tucks away when not in use.

The Ghost is touch controlled and has a 24 hour function for around the clock extraction at timed intervals until deactivated. Smart, neat and functional, the Ghost is not an extractor that will fade into the background.



▶ 01787 224921
▶ www.euroline.org.uk

Immerse yourself in a beautiful Castello Luxury Bath

Bathing is one of today's greatest pleasures in your life, therefore you deserve a luxurious sumptuous bath in which to relax and let the day's stresses and troubles slip away. Castello Luxury Baths inspirational collection of oval and designer composite stone baths is THE perfect choice for any bathroom setting.

Beautiful, exclusive and stunning our luxury composite stone baths and matching basins are handcrafted and finished to the highest quality. Our

range of sculptured oval designs offers unrivalled comfort and ergonomics when bathing whilst the composite stone is warm and sensual to the touch offering a high level of water heat retention.

Castello's stimulating collections are born from a fusion of design and comfort which offer not only beauty, style and symmetry but also provide unparalleled comfort and balance when bathing. Castello Luxury Baths truly bring to your home or hotel a statement of luxury and refinement.

Castello Luxury Baths are renowned worldwide as a supplier into luxury hotels, resorts, super yachts and luxury private residences. Our advanced composite stone products are available in a large range of natural stone finishes with matching basins to compliment any bathroom project.

▶ 01462 483131
▶ www.castellobaths.co.uk





Vitra – why is design crucial

Vitro, one of the world's foremost manufacturers of quality ceramic bathroom products, place a heavily focused emphasis on product design as a fundamental element for success for the future of modern bathrooms.

Eleven of their ground breaking collections are featured in the Vitro Designer Collection brochure and the reasons are clear. While Vitro employs a large in-house design studio they also recruit and commission some of the world's most acclaimed industrial designers and design houses to achieve their ambitions and create inspirational products.

Apart from breathtaking aesthetic concepts, these collaborations achieve new breakthroughs in functionality, ergonomics and eco ambitions while scooping prestigious international recognition in terms of awards along the way.

The Vitro creations in the Designer Collections include ranges like Istanbul and MOD by Ross Lovegrove with their iconic naturally inspired contours, the fantastic practicality and versatility of Shift from NOA Design, and Matteo Thun + Partners fascinating Water Jewels collection.

Recently launched Vitro collections include the acclaimed T4, launched at ISH, and the popular Shift and 4 Life collections.

What all of these have in common apart from distinctive aesthetic individuality, is their attention to functional design performance. These include optimal usage of raw material and a priority on water saving features. Also attention to the practical planning of specifying and installation like zero protrusion trays for wet rooms or hidden fixtures for wall-hung WC pans.

The sum of this attention to design has made Vitro products hugely successful in the commercial sector and from there follows the benefit to the residential and retail arena.

▶ 01235 750 990
▶ www.vitra.co.uk

Vitra



Isadore range from the Laura Ashley collection



Designer style from British Ceramic Tile

British Ceramic Tile's newly extended product portfolio offers a **brilliant selection of designer ceramic wall tiles, perfectly suited to enhance a bathroom design scheme.**

The V&A Tile Collection is inspired by the designs within the V&A Museum and includes the works of some of the finest designers of the 19th and 20th centuries such as William De Morgan and Owen Jones. Highly decorative, the V&A range typifies Victorian style and brings a touch of period drama to a bathroom. Available in a range of sizes including a traditional 6x6" and the smaller format 6x3", the decorative ceramic tiles are complemented by the 'basics' range which offers a selection of plain tiles and borders in coordinating colours.

The Laura Ashley collection is all-encompassing; designed as the ideal complement to a wide range of furniture and other homes furnishings from Laura Ashley, the range provides a variety of designs from subtle floral and feathered designs through to monochrome mosaic effects and natural looking marbles. A popular choice, the Laura Ashley collection is incredibly versatile and can create a whole host of different looks from contemporary through to more classic design schemes. Available in a number of different sizes, the collection includes seven ranges with Marchmont and Hinton the latest additions to the Laura Ashley family.

britishceramictile

▶ 0845 6187 148
▶ www.britishceramictile.co.uk

Owen Jones from the V&A collection





Comment by Jitendra Mistry
Design Manager, TK Components

Curves in all the right places

Jitendra Mistry, Design Manager at TK Components, looks at the increasing popularity of curved kitchens.

The past 10 years have seen the role of the kitchen within the home evolve more than ever, with the modern trend for a large open environment that combines cooking, dining and living space still growing. As a result, the consumer's aesthetic requirements for kitchen furniture have changed quite drastically. Whilst all mod cons and practicalities remain high on the list of priorities, there is an equal desire to create a relaxing and welcoming kitchen area that blends seamlessly with the overall living space.

The trend for curved kitchens meets this requirement perfectly. Curves are an instant eye catcher that will stand out in only the right way, creating a beautifully practical centrepiece whilst softening the overall look and enabling the kitchen design to flow beautifully. Curved units introduced at the end of a run or a square island, for example,

can help to merge the boundaries between kitchen and living space and, with internal curves now really starting to make their mark, the flow has become more seamless than ever with added elegance being achieved effortlessly.

It's not hard to understand why curves are on the increase. With their ability to work well with all types of kitchen – from ultra contemporary high-gloss designs through to more traditional wooden Shaker styles – curves offer something for everyone and are destined to stand the test of time.

TKCOMPONENTS

► For more information,
please call 0161 336 3636
or visit tkcomponents.co.uk

TK Components adds black colourway and internal curves to Lucente range

Following the success to date of its Lucente range, introduced in 2011, TK Components has launched Lucente Black as an additional colourway.

The new Black option features the same handleless doors as the existing Cream and White ranges and, with its ultra-contemporary high gloss finish, combined with smooth and subtle clean lines, is destined to appeal to customers seeking the ultimate high-end kitchen solution.

The Lucente range has also been further enhanced through the introduction of internal curves which add a sense of simplicity and elegance, enabling the design of the kitchen to flow effortlessly. Internal curved base and wall doors, as well as plinths and cornices, are now available across all three Lucente colourways, and can be used either on their own or in combination with external curves, depending on the desired look. Shown here in a mill conversion setting, the



overall feel is highly contemporary, with the flowing ergonomic design of the large island unit creating both an eye-catching focal point and a highly practical work station.

TK Components' Managing Director, Tom Kelly, comments, "Since its launch in 2011, Lucente has proved an instant success and, with customer feedback indicating that additional colours would be desirable, we felt the time was right to introduce Lucente Black. We believe that the new

colourway and the availability of internal curves, combined with TKC's competitive pricing structure, will firmly position Lucente as one of the most desirable bespoke-look kitchens currently available.

TKCOMPONENTS

► 0161 336 3636
► tkcomponents.co.uk





Häfele makes you feel at home with Lamont

An exclusive collection of Pewter handles and fittings has been launched by Häfele.

This eighteen piece ensemble has been designed to complement the home with co-ordinating window, door and cabinet hardware.

Made from genuine Pewter in the UK exclusively for Häfele, this understated, robust classic collection has been designed to maximise

versatility through mixing and matching of handles.

Lamont is a square design which incorporates the use of soft curves and rings. The collection consists of sprung lever handles on a square rose, lever plate with latch, standard keyway and bathroom privacy.

► 01788 548811
► www.hafele.co.uk

Salice furniture fittings offer innovative performance

Specifically designed to combine functionality and style, the Silentia range of integrated soft close hinge from Salice provides silent and smooth closing action for all types of furniture doors and is available for the full range of applications: angled, wide opening and blind corner specification.

Salice's Futura range of concealed drawer runners are suitable for all drawer opening applications, both with part and full extension on the cabinet side. Choice of soft-close and push-to-open as well as the Unica option that combines both push-to-open and soft close operation, ensures it will be the ideal drawer runner for most units.

To further reinforce Salice's impressive product offering, the innovative Bortoluzzi co-planar sliding door system is proving a real head turner in the style stakes.

Incorporating state-of-the-art



features and a technically advanced design including remote control options, the range increasingly features in the very best Italian and German kitchens and was selected for the Vauxhall Tower Project - the highest residential development in Europe on the south bank of the Thames.

► 01480 413831
► www.saliceuk.co.uk

Burbidge's contemporary classic Malmö gets a new injection of colour

Burbidge
Crafted Design

Fusing contemporary chic with glamorous design, Burbidge's best-selling Malmö kitchen has been introduced in two brand-new stunning high-gloss finishes, opening up a world of styling possibilities for the discerning consumer.

The stunningly reflective high-gloss finishes of crisp Porcelain and striking Anthracite marry beautifully with the pared down styling of the super sophisticated handle-less kitchen.

Allowing for a stylishly minimalistic look with a refined twist, the option of double concave doors, a wide curve and curved back panels enable homeowners to be highly imaginative and create a truly bespoke and exciting look in their kitchen.

Completing the inspiring and innovative range is a beautifully crafted end panel which allows for a seamlessly clean and crisp finish to the units.

Ben Burbidge, managing director, comments: "With the trend for handle-less kitchens continuing to grow, we were keen to further develop Malmö to sustain its modern charm. By thoughtfully developing the two new and alluring high-gloss finishes of Porcelain and Anthracite we have understood the desire for cool and contemporary coupled with subtle yet stand-out. We envisage the new colours being extremely popular with homeowners looking to make an individual style statement in the heart of their home.

"In addition, this range can be fitted to standard size carcasses without the need to make any adjustments, allowing retailers to effortlessly fit the kitchen into their showrooms."

Burbidge is the longest established, leading UK kitchen frontals and accessories manufacturer.

The company's products can be viewed in realistic room sets in its showroom in Coventry.

► 024 7667 1600
► www.burbidge.co.uk



Components



The Timber Door Company recession-proof formula

715/496 £28.50

The Timber Door Company has found the recession-proof formula to take it well into the next decade, manufacturing bespoke timber doors in Oak, Ash, Maple, Steam Beech, Pine, Walnut and Pippy Oak in a wide selection of styles such as Shaker Square, Multi-panel, Cathedral and Slow Arch. With a variety of stains and pigment paint finishes available, we'll have no problem in meeting your customers' demanding expectations.



In addition, the Timber Door Company has developed a simple and price competitive door in V groove shaker that can be made to size and finish in any colour, and at £28.50 for a 715/496 allows the retailer to retain a much needed margin in today's climate.

► 0151 638 5953
► www.imperialkitchensandbedrooms.co.uk

PWS' Avilon, simply elegant

PWS' Avilon range has been given a fresh look with the introduction of curved features opening up further design possibilities.

This affordable Shaker is now available with curved doors for both base and wall applications with coordinating curved cornice, pelmet and plinth. The simple styling of the cream vinyl door has widespread contemporary appeal, featuring a fashionable light tone and simple square panel design.

Combined with timber work surfaces and large wooden knobs it becomes a kitchen for country living. The understated styling makes Avilon the designer's choice as it blends so well with many materials with the pared down simplicity ensuring the outcome will always be elegant.

As well as the new curved doors there are subtly sculptured cornice corner blocks and radius feature ends to create a bespoke feel. With a line-up of features including plate racks and spice



drawer packs, there is an extensive product choice to play with.

► 01325 505555
► www.pws.co.uk

5 stunning new ranges from Four Seasons

Kitchen specialist Four Seasons has launched five stunning new ranges of doors and units to add to its existing portfolio of high quality, practical kitchens. The new doors can be found in both the Classic and Modern collections providing something new to suit every style of interior.

Oslo is the flagship range for the autumn season and offers the ultimate in kitchen design for the modern home. Available in a white or cream high gloss finish, the hidden beauty of the Oslo range lies in the handleless doors, which create a super stylish look.

Other additions to the modern collections include Reno and Cosenza. With a white gloss slab door and clever glass effect edging, Reno has been designed to create a light and airy contemporary look. Alternatively Cosenza, offers a slab style door available in a striking oak or walnut finish.



► 01937 862557
► www.moores.co.uk

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HPP ZOOM into Gold Position

Hill's panel products (HPP) have secured their position as a gold distributor of the updated Egger ZOOM collection. This will see HPP build upon what is already a long running and excellent relationship between the two businesses. The move will see them stock a wider range of Egger product than ever before as well as being able to offer their customers all the other benefits of the ZOOM programme.

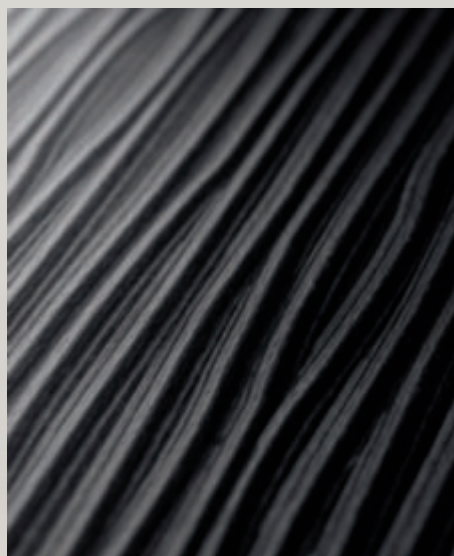
Comprising of 108 decors ZOOM is designed to offer a comprehensive range of MFC complete with a range of matching accessories such as ABS edging all supported by easy access to samples and marketing support material. HPP will be offering the majority of the ZOOM MFC range off the shelf and will particularly focus on stocking many of the colours in 18, 15 & 8mm thicknesses with coordinating ABS edging, with the other decors all available to order with a minimum quantity of just one sheet.

Several of the colours to be introduced which will include Natural Caribbean Walnut, Natural Pacific Walnut and Artwood Light will feature new textures such as Authentic and Waveline which form a key aspect of the updated ZOOM offering. Texture is no longer seen as a secondary consideration after colour choice. It is now used to give decors more depth and add realism to reproductions, bringing them closer to real wood, veneer and the real material, whether that's a stone or leather product. With the new collection several new decors are introduced that focus on making the surfaces more tactile and ultimately more natural, making it possible to create higher value projects and ranges. With ZOOM every decor uses the most appropriate surface texture, ensuring that the decorative materials look and feel like the real thing.

The updating of the ZOOM range adds to what is already a comprehensive offering of full sheet material from HPP which includes product from all the major suppliers such as Kronospan, Decorative Panels, Sonae & Finsa. As well as full sheets the HPP product portfolio also includes the ever popular and unrivalled range of cut & edged which is available off the shelf in industry standard sizes in 18 & 15mm thicknesses. If what you want isn't available from cut & edged HPP are also able to offer a fully bespoke cut to specification service including cutting, cross cutting, drilling & grooving.

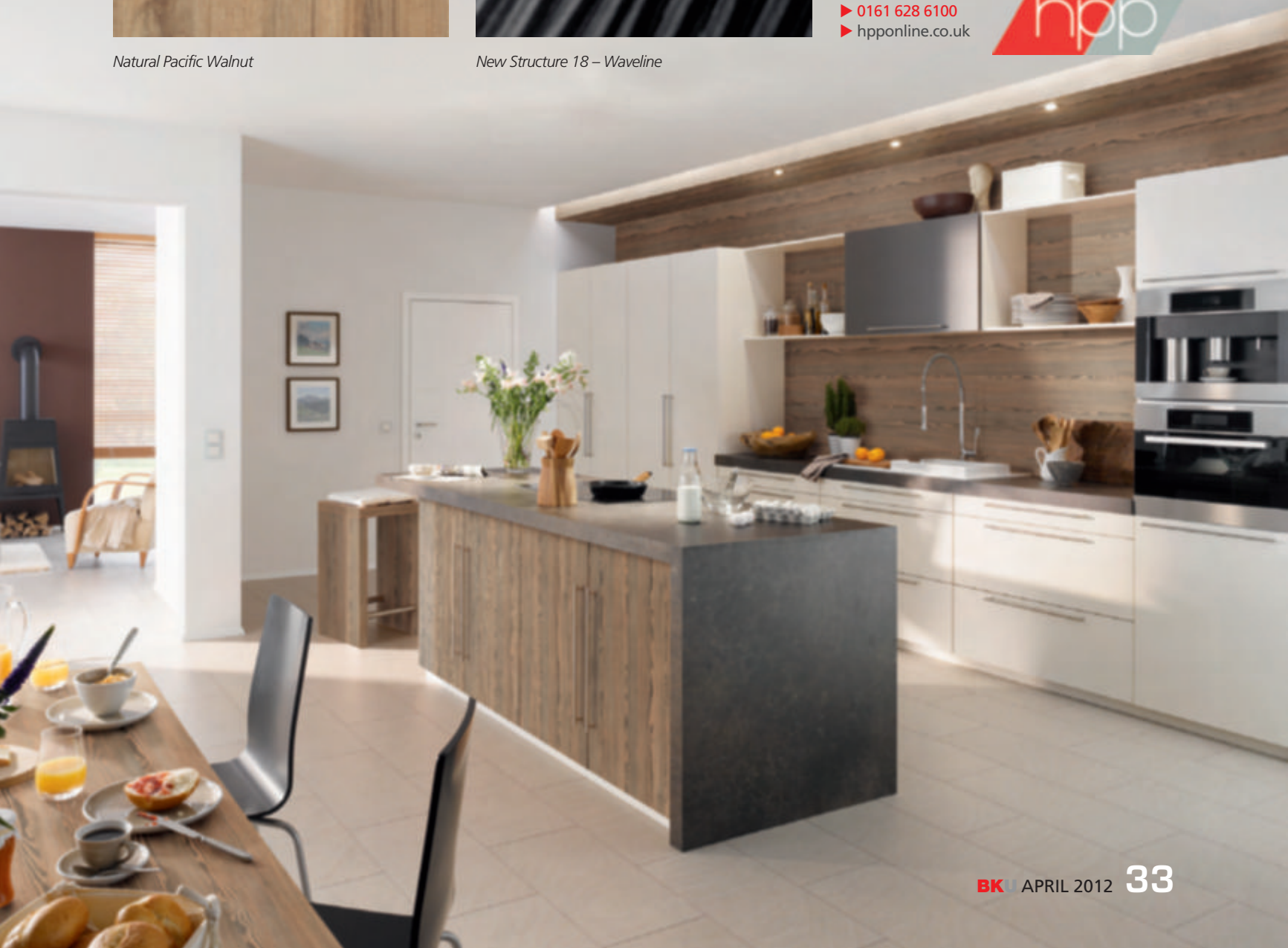


Natural Pacific Walnut



New Structure 18 - Waveline

▶ 0161 628 6100
▶ hpponline.co.uk





Cabinet doors – Trade Mouldings continue to lead

Trade Mouldings, the UK and Ireland's leading door manufacturer, continues to lead the market in terms of exciting design. Two new door styles offer distinct choice – the luxury of a rich painted door and the contemporary excitement of a style in the new high gloss generation.

The new York Ivory Ash is a five piece embossed door which is available from stock at all Trade Mouldings distribution points – Greater Manchester, Cookstown and Dublin. Apart from the elegant Ivory finish Trade Mouldings have made the York design available in 8 other painted colours which include refreshing hues like pastel sage, duck egg blue, stone grey and, of course, black and white. A full range of accessories accompanies the door including curved options and Trade Mouldings say that the York collection serves a fast expanding market requirement for painted door finishes – they say that this new audience can now benefit from the cost effectiveness and stability of an MDF painted product which cannot be discerned from a timber alternative.

Another facet of the fashion in door choice that shows all the signs of staying strong is the demand for gloss finishes. In this area Trade Mouldings offer one of the widest choice ranges of any manufacturer. New is the Vico Ivory gloss design which brings a lighter shade to the palette than the extremely popular Keld cream gloss. This means that now 13 gloss doors are offered from stock with black, white, walnut and cappuccino among the choices. Included in this number are the 5 doors from the TM Odyssey acrylic high gloss range with their laser edgings – white, cream, black, aubergine and mira cosa are the colours.

Impressively Trade Mouldings have a further 6 gloss colours available as made to order doors for bathrooms and bedrooms.

- ▶ 01706 753600
- ▶ www.trademouldings.com



Sycamore Products impresses with their Italian Manufactured Soft Close wirework

Sycamore Product's range of Italian manufactured soft close wirework once again proved popular at this year's KBB Exhibition, with the Octo corner organiser being the star of the show.

Also on view was the unhandled corner organiser, suitable for left or right handed applications, pull out columns, available in tall and mid high units, bottle racks, and pull out drawers, again all of high quality Italian manufacture and soft close. The Taiming soft close drawer boxes were also on show, with an increased range of accessories now available. The accessories include inset pantry drawer accessories, acrylic glass drawer hanging panels and more.

The new 2012 Kitchen Accessories catalogue is out now, which includes the full range of soft close wirework, wirework accessories, waste bins, and a wide selection of handles. To request your copy please call Sycamore Products, or visit the website to view the full collection.

- ▶ 0113 2713200
- ▶ www.sycamoreproductsltd.co.uk





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KITCHEN
SYSTEMS

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Water and Energy Saving



Comment by Gemma Walton,
Product Manager, Twyford Bathrooms

The key to water efficiency is reducing waste, not restricting use

Bathroom products are the biggest users of water throughout the home. The average UK home consumes on average 150 Litres of water per person per day (lpp); 30% of which is flushed down the toilet.

The key to water efficiency is reducing waste, not restricting use. About one third of the water each person uses on a daily basis is wasted. As our population grows, the way we use our resources needs to develop beyond the model we use today.

In April 2010, the updated Part G Building regulations came into force, setting a new building standard of 125 lpp for domestic buildings. Cutting water consumption is a mandatory element of the Code for Sustainable Homes, requiring even as low as 105 lpp (Level 3). Such reductions can only be achieved using a combination of water saving technologies and products.

There are many ways to save water. Design and technology in the flushing of toilets, along with the delivery of water through taps, as well as low volume baths introduced by the manufacturers over the years have helped and will continue to help reduce water consumption. Products to consider range from dual flush cisterns (4/2.6 Litres) and low volume baths (140 Litres or below), to reduced flow taps and thermostatically-controlled, anti-scalding mixers.

Twyford
bathrooms

► For more information,
please call 01270 879777
or visit www.twyfordbathrooms.com



Twyford's Rimfree Technology

Rimfree® marked a significant milestone in the history of product design and innovation at Twyford Bathrooms. This ground-breaking Rimfree® technology has taken the company a number of years to develop and then trial before launching Moda Rimfree®, the UK's first truly rimless toilet for the domestic market in 2011. Setting new standards of hygiene and water efficiency in the bathroom industry, the Moda Rimfree® close coupled toilet - with the uniquely engineered water distribution system - efficiently removes all waste as effectively as a traditional toilet. The self-draining jets at the back of the bowl release water that flows entirely round the inside of the pan; with no hidden rim, there is simply nowhere for the germs to hide, making the toilet bowl easier to clean. This innovative Moda Rimfree® toilet also features Twyford's Flushwise® 4/2.6 litre dual flush technology, ensuring that precious water is not needlessly wasted.

► 01270 879 777
► www.twyfordbathrooms.com



Water-saving with Twyford

Twyford Bathrooms' low volume Celtic steel bath (140 Litre) is stylish, durable and water-saving. The steel bath (1700x700mm) complies with the Code for Sustainable Homes and retains all the benefits offered by the existing standard size, but with a water-saving capacity of 140 Litre to the overflow; an estimated 35% water reduction, compared to a general standard size bath.

► 01270 879 777
► www.twyfordbathrooms.com

Water efficiency products WELL labelled with Geberit

Geberit has teamed up with EUnited to develop a classification system that provides instant information on the water efficiency of its products.

The Water Efficiency Label (WELL) system is similar to the labelling scheme for measuring the energy efficiency of electrical appliances so as to serve as the basis for an international standard.

With toilet flush systems and urinals being among the product categories rated for water consumption, hygiene and number of flushing programmes, Geberit intends to have all of its products relevant for European markets classified according to the WELL system.

Based on a scale from A to D for products designed for private facilities, products for use in public facilities are assessed on additional criteria and with the scale from A to F. To qualify for an A rating a product for private use must be awarded four stars; a product for public facilities six stars.

For use in public facilities, Geberit's Sigma concealed cistern 12 cm (UP320) with touchless dual flush (Mambo), electronic urinal flush control and touchless washbasin taps have all been A rated for water efficiency.

► 0800 077 8365
► www.geberit.co.uk



Aqualisa boosts eco-credentials



Aqualisa has boosted its eco-credentials by making its new water-saving Harmony showerheads available with six of its digital thermostatic and electric showers.

The innovative showerheads have been received so enthusiastically that Quartz Digital, Quartz Thermo, Aquastream Thermo and Midas 100 and 200 bar valve showers will all now be available with the option of a height-adjustable or fixed Harmony showerhead.

With the addition of a Harmony showerhead the Midas 100 is now also suitable for low pressure installations.

The showerheads have been designed to deliver a concentrated spray pattern which reduces water usage without compromising the showering experience and feature easy-clean nozzles, an anti-twist hose connection and a choice of four spray patterns.

Capable of reducing flow by around 25% in most situations – Harmony showerheads offer three further spray pattern options.

Aqualisa's Quartz Electric also benefits from a Harmony showerhead and performance is significantly optimised across all of the five spray patterns offered.

► 01959 560000
► www.aqualisa.co.uk

Beko sets the standard in energy-efficient appliances

In recent years UK consumers have been less likely to buy energy efficient appliances than others in Europe but with energy bills continuing to escalate, the benefits are obvious.

"This is reflected in GFK results which show that in 2010 Beko saw an increase of 116% growth in sales of its A++AA models," explains head of product and buying Les Wicks. "We attribute this to consumers recognising the energy efficiency of appliances as a priority."

Beko recently launched the Built In Premium Multi-Function Oven using 30% less energy than a standard A class product; 8kg washing machine that saves 50% in energy compared to standard A rated models; A rated 8kg Dry and Save Condenser Tumble Dryer; and A+ energy rated refrigerator.

"The home appliance industry has always been excellent at delivering innovation but not so good at maximising its promotion," continues Les Wicks. "We need to become better at selling these ideas to consumers and ensure that benefits including energy ratings are easy for them to understand."

► 0845 600 4911
► www.beko.co.uk



A revolutionary new lime scale prevention product from NoCalc

NoCalc is a patented new product designed to prevent the build up of lime scale prevalent in homes located in hard water areas, which make up a staggering 70% of UK properties. It works by dispensing a tiny, precision metered, amount of silico polyphosphate into the water as it enters the home, which coats the calcium and magnesium in the water allowing it to flow freely through the pipes. This is done through a patented dosing system and the beauty of this substance is that it is of food grade quality and

therefore 100% safe for drinking water, so when digested releases these much needed minerals into the body. Reducing the average 1.5mm of limescale build on pipes each year, reduces energy bills making it more environmentally friendly and does it all at a lower price than its 'water softener' competitors.

► info@nocalc.co.uk
► www.nocalcinternational.com





The water saving Impala suite from Impulse Bathrooms



Impulse Bathrooms - Compulsory water metering

Summer weather has arrived early again this year, hosepipe bans are looming and water saving is back on the agenda. Water conservation is becoming a vital issue that the UK should be addressing with urgency.

Impulse Bathrooms' Gary Hawkins believes that among the general public there is little appetite for introducing water saving measures in the home and continue to waste large volumes of potable water. One of the highest users is the WC despite changes in Regulations over the past 20 years or so which have seen flush volumes progressively reduced from 12 to 6 litres together with dual flush which now allows 4.5/3 litre flushing and possibly even less.

Estimates of potential water saving of up to 50% have been made based on typically 150 litres being used per person per day by changing from an old WC to a modern 4.5/3 litre dual flush version.

The Code for Sustainable Homes and Building Regulations Part G now address this issue for new build but this is only the tip of the iceberg as the vast majority of WC installations are replacements in existing homes and not covered by these Regulations.

"I firmly believe that only very limited progress will be made in reducing domestic potable water consumption until new laws are made to demand the use of water saving appliances or widespread water metering," continues Hawkins. My view was reinforced recently by Lord Kleb of the Influential Committee on Climate Change who advocates the fitting of water meters in all homes. Able

to see the amount and cost of water used, householders would be highly motivated to take action to reduce their consumption.

"This issue will not go away but only worsen. I am not expecting every householder to rush out and change their loo to one of our 4.5/3 litre flush ones even though this would be most welcome. I just want the public to be aware of the solution and consider it when replacing a WC."

Gary points out that water-saving WCs don't have to cost any more than higher water users and are every bit as stylish. The more awareness the industry at all levels from government policy to retail sales generates, the

more likelihood there is of customers considering a new bathroom or simple WC replacement at an earlier date.

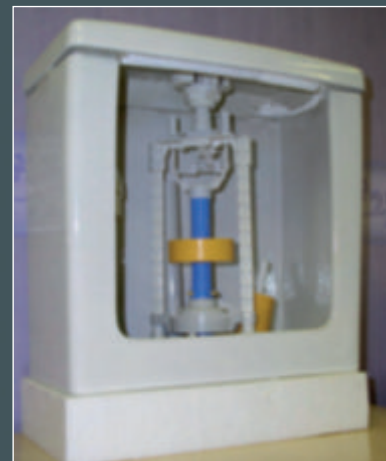
"Would the water companies necessarily be committed to such a policy - and why not?" concludes Hawkins "Perhaps because it would define just how much water they waste by the non-repair of mains and other maintenance issues and would therefore demand costly remedial action. The water companies do have the lobbying strength should they decide to use it to promote this worthwhile initiative."

▶ 0121 328 6824

▶ www.impulsebathrooms.com



The Pedigree Eco WC gets its ecological credentials from the Impulse Bathrooms water saving 4.5/3 litre dual flush operation



Impulse Bathrooms water saving 4.5/3 litre dual flush cistern



Comment by Sandra Hyde,
Marketing Manager, Aqualux

Completing the space mission

Sandra Hyde, Marketing Manager for Aqualux, discusses how manufacturers of shower enclosures and trays are continually developing new solutions that will suit any bathroom project, particularly when bathroom space is at a premium.

When space is limited, often the decision to select a freestanding shower enclosure over a bath is simply a matter of common sense. However, once this choice is made, numerous other options arise. Leading manufacturers of shower enclosures know about the challenges of installing product in small bathrooms and, consequently, offer a wide variety of clever designs to suit any specification.

In terms of enclosure design, Bifold doors are a popular choice for small bathrooms as they incorporate a hinge mechanism that folds back inside the enclosure, creating a large opening without intruding on floorspace. These can either be utilised for a recess fit or form an enclosure when combined with a frameless side panel.

If a tray is desired, rather than fixing the enclosure direct to the floor for a 'wet room' look, consideration must be made as to whether there is



sufficient room to carry out installation safely. Some leading manufactures have addressed this issue by developing 'easy plumb' kits, utilising brand new designs such as shower legs that can be height-adjusted from the top, so the installer no longer needs to reach beneath the tray. Systems like this mean that each leg location can be fixed to the floor prior to the tray being positioned on top, thus further improving stability.

With the variety of well designed enclosures and trays available on the market, selecting products that will suit a small bathroom space no longer needs to be a daunting task.

► For more information, please call 0870 241 6131 or visit www.aqualux.co.uk

Aqualux launches a quality new range of enclosures, screens and trays



The AQUA 4 from Aqualux, available from April 2012, is the first in a series of enclosures and bath screens to be launched in the brand new AQUA collection. With sleek 1850mm high frames and 4mm toughened glass, AQUA 4 is an attractive and durable product that combines high value with superb quality.

As versatile as they are stylish, AQUA 4 enclosures are the perfect solution for a wide variety of bathroom sizes and layouts. An impressive profile adjustment of up to 27mm on each side means that this product can be expanded to exactly fit a recess or, alternatively, offers plenty of flexibility when adjustment is required for walls that are out of true. AQUA 4 comes in a choice of styles including Bifold, Pivot, Sliding Door and Quadrant, and modular doors enable these enclosures to be fitted either singly, or in combination with a side panel for 'combi' fit.

AQUA 4 is recommended for use with the AQUA 30, a newly launched range of sleek, low profile stone resin shower trays. Also new is the revolutionary Easy Plumb Kit with TOPLOK Technology™, which is the perfect addition to the AQUA 30. This cutting edge installation solution combines innovative 'top adjust' legs together with a specially designed PVC fascia system, that is set to completely transform the way in which shower trays are installed.

► 0870 241 6131
► www.aqualux.co.uk



Space Saving

Symphony's space saving solutions with style

Symphony, the UK's leading fitted furniture manufacturer, has extended its cloakroom and small bathroom portfolio with its innovative new bathroom range, Aquadi.

Aquadi boasts an array of small wall hung modules, reduced depth floorstanding furniture and matching cloakroom basins, which are ideal when space is restricted but you still want to make a design statement.

Ideal for cloakroom settings is the 500mm wide wall hung basin modules, which offer alternative stunning compact storage solutions. Eight gloss and wood grain finishes and a variety of module design units are available, such as one and two drawers, which provide ample storage space whilst creating a designer minimalist look. A similar look can be created with the Ravello wall



hung vanity shelf available in oak and wenge finishes. This unit looks stylish and saves floor space, while the Ravello vanity mirror's lift up action means it is great for storage in smaller spaces.

▶ 01226 446000
▶ www.aquadibathrooms.com

Ellis Furniture extends popular Quadra modular range

Fusing style and versatility, the new Quadra 4 from Ellis Furniture featuring a 400mm basin unit with single drawer or door, is perfect for bathrooms and en-suites where space is at a premium. The superior tall unit provides ample storage with minimal space requirement. Available in two widths; 300 and 400mm, and two depths; 200mm and 320mm, the stylish unit is ideal for the smaller bathroom, or utilising awkward spaces. These slim units offer a choice of four frontages: full mirrored doors to enhance the sense of space, full doors for a sleek minimalist look, two doors and an open shelf, or two doors and one drawer for flexible storage. Quadra units incorporate high quality doors on an 18mm glued and dowelled rigid carcass and with such a plethora of units available in seven different styles, and 17 individual finishes, the design and storage options are vast.



▶ 01484 514 212
▶ www.ellisfurniture.co.uk

No compromise on style with Stoves and Belling

When it comes to compact modern kitchens, Stoves and Belling do not believe consumers should compromise on style.

With that in mind these leading cooking brands have recently launched a number of new products ideal for the smaller cooking space.

The Stoves Duo Cook and Belling Micro Cook are 90cm built-in electric cookers comprising of a 20 litre, 800w side-opening microwave with grill in the top cavity and a spacious 69 litre fanned oven, with variable electric grill in the lower cavity. The A-rated appliances, available in black or stainless, are the first products to combine an oven and a microwave in the same unit.

British family favourite Belling has also expanded its portfolio of 50cm freestanding appliances with the launch of two new gas cookers. The FSG50TC is a gas oven with separate gas grill and the FSG50DO is a freestanding gas double oven.

Available in silver the new appliances share the same strong, modern aesthetic as the existing Belling 60cm freestanding range, with wide, sleek handles and a useful glass lid.

Jon Brennan, commercial manager for Stoves and Belling built-in products, said: "Modern kitchens are shrinking so we have created new configurations to focus on space-saving and ease of use. These new appliances are perfect for modern consumers with limited space who do not want to compromise on design."

▶ 0844 8153735
▶ www.stoves.co.uk
▶ www.belling.co.uk



Atlanta Breeze redefines space in the bathroom

The Breeze 510mm slimline Basin is a space saving edition to the very popular range of Be Modern Atlanta "in-line" basins. At only 260mm deep and 510mm wide this basin is suitable for both fitted and single piece applications. The Breeze range can be fitted without cutting the work surface (countertop) or front top panel making the installation of the basin easier and less expensive.

The 510mm basin can be handed allowing the tap to be positioned on the left or right hand side. At only 260mm deep the 510mm is the ideal basin application when space is at a premium.

To coordinate the distinctive lines of the Breeze basin we also offer an elegant tap in a square design.

All Breeze basins and taps are available from the Atlanta range of furniture and stock products are now available if required within 48 hours. Featured in the main illustration is the very popular Novara acrylic door with 2mm edging.



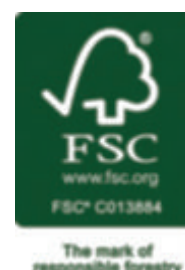
► 0191 428 0444
► www.atlantabathrooms.com

atlanta BATHROOMS



The 365mm deep Breeze basin is shown here in shaker style Atlanta Sofia full depth furniture in Odessa Oak effect. This basin also saves considerable space in comparison to the conventional semi-recessed design. The Breeze basin is available in 510, 610 and 710mm widths together with a matching square design tap and a choice of clicker wastes.

All basins are covered by our 5 year guarantee.



Space Saving



Roca's Meridian-N furniture

The Meridian-N furniture range from Roca comprises 6 base units to suit the Meridian-N standard basins.

Manufactured from 18mm moisture resistant PVC wrapped MDF, the units are durable and completely recyclable. Storage is a key design element with a choice of either one or two soft closing drawers in the base units. Completing the Meridian-N range are Gloss White and Oak vinyl countertops, a Black solid surface countertop and a plinth in a brushed metal finish to hide any unsightly pipework.

The Meridian-N Compact furniture range has 8 base unit options to suit the 6 Meridian-N Compact basins, again with the option of one or two soft closing drawers yet also offering a unit with door and an adjustable shelf inside. Designed specifically to suit their corresponding furniture these basins sit directly on the units meaning a countertop is not required. This compact version is available in Gloss White and Oak.

► 01530 830080
► www.roca.com



The Radiance Curved Corner from Matki

Supremely functional the Radiance Curved Corner with Slimline tray is perfect for the frantic pace of modern family life.

With clear solid safety glass set on smooth running roller technology on a 50mm slimline shower tray; the Radiance curved is the perfect choice for the corner of a bathroom where there is not the luxury of space.

However a small bathroom no longer means you must economise on

quality and style as the Radiance Curved is available from just 825mm. The additional benefit of an elegant sliding door is the extra space it saves, making your design dreams a possibility, whatever the space.

The enclosure is also available in an offset corner configuration.

Available from £1,237.20.

► 01454 322888
► www.matki.co.uk



Offering the Solution - Montrose

Can we ever have enough storage space, it would seem not? From the feed back received from retailers and homeowners in the UK, Montrose continues to develop its product range to offer more Space Saving solutions. Whether customers are looking for Fitted or Modular options, the Montrose range can cater for their requirements, even their range of Bath Panels offers both easy access to plumbing & additional storage!

Whilst new build has recognised the fact that households are demanding a greater number of Bath & Shower rooms and for these facilities to be dedicated to specific users, the actual area allocated in many properties still remains compact. In the refurbishment market where older properties were built from the outset with limited facilities, the focus is on getting more out of the space, by improved use, reclaim or extension.

The net result is the need for manufacturers to offer a highly diverse product area, with a focus on Space saving & utilisation, in order to provide the very best solutions for individual consumer needs. Couple this with the change of Bath & Shower rooms from a totally functional space, into one that has to fit with lifestyle & provide private sanctuary and you'll have an idea of the challenge.

With one of the most comprehensive Bathroom Furniture product portfolios and their dedicated focus to this sector of the Bathroom market, it's worth taking a good look at what Montrose Furniture has to offer!

► 01268 476800
► www.montrosefurniture.co.uk

montrose





Majoring on Modular with Moores

The dwindling size and lack of space in British bathrooms and washrooms has become a common problem for homeowners across the country, causing a surge in demand for new methods of bathroom storage. The requirement for innovative solutions, offers retailers the opportunity to capitalise on the increased desire for modular furniture.

Whether a home has a small family bathroom or homeowners are looking to add value to their properties through the creation of en-suites or cloakroom facilities, the act of fitting everything into increasingly small spaces is becoming a bit of a challenge, often leaving little or no room for essential storage.

With this in mind, Moores has developed the Shades Modular range that is innovative, functional and allows the solution to be tailored to the needs of the bathroom. Incorporating a variety of stylish basins, wash stations, wall cabinets, mirrors and wc cabinets in varying sizes, the range works with the available space and creates additional storage, while maintaining the minimal feel that is fashionable at the moment.

Modular units easily conceal internal storage in drawers and cupboards for organising bathroom necessities. The practical and innovative mirror swivel designs allow for storage on the reverse meaning that personal items can be easily and discreetly stored.

The cabinets also include integrated lighting while the small profile of the units means it is

perfectly possible to fit a wc, basin and storage solution all within a metre squared space and still have additional floor space available.

One of the stars of the new modular range is the sumptuous Rovigo range, which offers the perfect solution for anyone looking to marry the best elements of modern and traditional design.

The oak timber finish door and shaker profile give the unit a timeless, natural appeal that exudes class, whilst the finishing touches and handles also ensure it sits comfortably within the modern styling of today's bathrooms.

Moores is also helping retailers save valuable showroom space through its comprehensive display stand, that showcases Shades entire range in a confined area, whilst helping to increase retailer sales.

Complete with removable sections, it is an excellent stand-alone display unit or can be used to compliment integrated displays, allowing customers to get a real feel for the range. The display stand exhibits samples of the full range of Shades furniture allowing retailers to sell ranges without the need for space consuming installations.

For further information, videos on how to plan your modular bathroom and to keep up-to-date with the latest information from Moores Furniture Group visit the new website.

► 01937 842 394
 ► www.moores.co.uk



THE KBSA COLUMN

New members - New social media guide and KBSA designer awards

The Kitchen Bathroom Bedroom Specialists Association (KBSA) has had a busy month with a trio of significant announcements.

Firstly, two returning corporate members, 20-20 Technologies and De Dietrich were confirmed at the KBB exhibition held in Birmingham and a substantial number of serious membership enquiries were received.

"Seven companies, four already established and three new entrants to the KBB market have enquired about corporate membership and we have thirteen quality enquiries about retail membership," says KBSA sales and marketing director Ruth Ward.

A new social media guide and tailored package of services for members was also launched at KBB. The guide is downloadable from the KBSA website and outlines why and how members can improve the SEO of their website and build an on-line community of potential customers. Members will also be able to choose from a menu of services that will help them develop a strategy, build platforms, generate content, sign up followers and fans and manage the tools that will measure success.

The third new initiative to be announced last month is the launch of the KBSA DESIGNER AWARDS. Open to all KBSA members the awards will recognise and reward the high standards of design in kitchens, bathrooms, bedrooms and home office.

The awards are supported by KBSA corporate members and kbbNTG and include the following:

- The KBSA Kitchen Designer of the Year – sponsored by Omega PLC
- The KBSA Bathroom Designer of the Year – sponsored by the kbbNTG
- The KBSA Bedroom Designer of the Year – sponsored by Hepplewhite
- The KBSA Home Office Designer of the Year – sponsored by the KBSA
- The KBSA Young Designer of the Year – sponsored by Mereway Kitchens

In addition an overall winner will be chosen to be awarded:

- The KBSA Designer of the Year 2012, sponsored by one of the KBSA's newest corporate members V-ZUG.

All winners will receive an engraved trophy and winner's certificate and the overall winner and partner will also be invited to a 2-day trip to Switzerland to visit the V-ZUG facilities.

All winners will also be invited to the KBSA AGM at The Billesley Manor Hotel, in Warwickshire on 11th September 2012 to receive their awards, and also attend the KBSA Networking Dinner that evening, followed by overnight accommodation.



► The KBSA Social Media Guide is available to download from the members' area of the KBSA website at www.kbsa.org.uk



Leisure Sinks specified for stylish Arena development

Leisure Sinks has supplied over 250 Aquadisc 2 taps and Euroline sinks to the new Arena development in Hayes, Middlesex. The monobloc mixer taps and fully reversible stainless steel sinks will be installed in apartments and townhouses.

Measuring 950mm x 508mm overall with a generous main bowl size of 340mm x 424mm x 150mm, the Euroline inset sink is manufactured from 0.7mm gauge 18/10 stainless steel with a rigid frame construction. To make specification easier, the sinks are completely reversible with the overflow positioned centrally on the drainer side of the bowl and supplied with a waste kit and a stainless steel tap hole stopper to make installation simple and cost effective.

Manufactured from chrome plated, high quality brass, the Aquadisc 2 is available in champagne, white or chrome finish and in Leisure Sinks' Aquanomic range of flow restricted taps which comply with the latest Building Regulations and highest level of the Code for Sustainable Homes.

New face in design at PWS

With product development continuing apace at PWS, Jonathan Sloane has been appointed as technical designer.

Jonathan recently graduated with a BA Hons in Creative Practice, specialising in Interior Architecture, gaining valuable interior design experience during a 6-month work placement at a leading north-east interior design company.

Responsible for the development of technical drawings and product specifications at PWS, Jonathan will contribute to new product development and the prototype of new products.

Comments Barry Stubbs, Design Manager at PWS, 'Jonathan's appointment strengthens the PWS design team to five designers. His skills will add a further creative dimension to the department and demonstrates our unfaltering commitment to enhancing our collections with new and exciting products.'



Formica appoints new **Axiom** by Formica coordinator

Formica Group has appointed Margaret Armstrong as the Axiom by Formica coordinator for the UK and Ireland. In this newly created role Margaret will provide support to UK and Ireland customers including kitchen studios and report to Axiom by Formica sales manager Richard Crisp.

Margaret has been with Formica Group for over 26 years working in departments ranging from credit control to samples where she has spent the past six years, bringing a wealth of experience to the position with a complete understanding of the products and the entire sales process.

"Axiom by Formica continues its role to be a major brand in the UK and Ireland Kitchen worktops market and it is vital to keep supporting our customers," comments Richard Crisp. "The coordinator's role ensures efficient and immediate response to our customers' needs. This is important in supporting the business with exciting plans to develop the range over the coming months."



Ideal bathrooms campaign gets off to a flying start

Ideal Bathrooms 2012 campaign An Ideal World has got off to a flying start and the first winner of the monthly VIP prizes has been announced. Mick Flack of Leigh Bathroom Centre won a Cheltenham Gold Cup VIP Race Day sponsored by Mira.

The campaign endorses the global status of Ideal Bathrooms' brand portfolio, giving customers the chance to win some highly desirable prizes and introducing some fun into a serious business activity while stimulating sales opportunities.

Sponsored by Roca, February's winner of tickets to the Barcelona v Real Madrid football match will be announced shortly; the March VIP prize is a luxury spa weekend in Crete, courtesy of Ideal Standard.

A key feature of the campaign is to raise at least £20,000 for Ideal Bathrooms' 2012 charity, Banardos with the 25p donations from Ideal Bathrooms for every delivery made of the month's sponsor's products together with other fundraising activities.



Student wins **Blum** award at KBB

David Sanders, Sales & Marketing Director of Blum UK presented Luke Hathaway from the Big Wood School in Nottingham with the 2012 Blum Dynamic Space Award on the highly successful exhibition stand at the recent KBB show.

Luke won the Blum Award for being the pupil who gave the most consideration to Dynamic Space principles when undertaking a kitchen design project which was part of his course work. The presentation was attended by Luke's fellow students and his course teacher David Gilkerson. Also there supporting the Award was Renee Mascaree, CEO of KBBNTG (The KBB National Training Group).



David Sanders (right) presents Luke Hathaway with the Blum Dynamic Space Award

The Fuelcard People tell van users: stop shredding banknotes

The Fuelcard People has urged van users to stop throwing money away on over-priced refuelling.

"Any business depending upon vans needs to cut costs with a fuel card but if it isn't the right one, they might just as well feed banknotes into a shredder," comments general manager Steve Clarke. "Even for a small fleet, overpaying by even a fraction of a penny per litre mounts up to a serious loss over a year.

"Fuel cards are not all the same and markets can change. There is no guarantee that last year's great deal is still the best option. Companies need to review the complete fuel card market to avoid the strong possibility that they are now missing out.

"As an independent supplier of commercial rate fuel cards covering all major oil company brands, we can make it simple to compare all of BP, Esso, Shell, Texaco, Total, Diesel Direct (Keyfuels) and UK Fuels.



THE BMA COLUMN



Fabulous new bathrooms on show at recent exhibitions

As the Spring exhibitions have shown, the design and technology of bathroom products is advancing at a pace as never before,

Creativity is now the norm, spurred on, perhaps, by the downturn of the last four years. It's the manufacturers who push technical boundaries to stimulate their markets that are becoming the fittest. And it's the retailers who embrace those new products who get the foot fall. Members of the BMA are leading the way in advancing bathroom technology and the pace is quickening.

White remains dominant in bathrooms but new materials are pushing designers to create stunning designs, incorporating new colours and textures to glazes and surface finishes on gorgeous sinuous shapes.

Low volume flushing has hit the headlines in a bid to reduce our nations consumption of water but an intriguing spin off is the introduction of the Rimless WC. Clever CAD and advanced manufacturing have brought these extremely hygienic toilets to both domestic and commercial markets, particularly hospitals and care establishments.

Taps and fittings are getting a makeover too. The push for safe water temperatures is the catalyst for designers to create contemporary fittings with factory fitted Thermostatic Mixing Valves to prevent scalding.

Baths, showers, trays and furniture, and products for disabled people, have all been getting the design treatment. It's an exciting time.

With the rise and rise of the new Water Label (www.water-label.eu) which showcases the most water efficient bathroom products maybe, just maybe, 2012 will be the year when the industry turns the corner.



► For more information, please contact BMA on 01782 631619, visit www.bathroom-association.org or email info@bathroom-association.org.uk

Claygate organises the return to Hell's Kitchen

Claygate is organising a charity event in the memory of Siamp UK's Managing Director and dear friend, Stuart Lorne. "The Return to Hell's Kitchen" will be held at The Peony Chinese Restaurant in Charing, on Thursday 3rd May at 7pm. Claygate intend to raise in excess of £15,000 for Cancer Research UK and Macmillan Cancer Support, aiming for a bigger total than the last "Hell's Kitchen", held in 2009. The chefs called "The Dirty Dozen", (whom Stuart was an original member), will split into two teams and prepare, cook and serve their dishes to their guests. The guests then vote for the best menu. The event will also include a raffle and auction, containing great prizes for the winners.



Any donation will be greatly appreciated and will contribute to the charities' fantastic work. So, please contact Claygate on 01622 833611 to make a donation. Your support means everything.



A helping hand from Ideal Bathrooms staff and suppliers

A key part of Ideal Bathrooms' 30th Anniversary celebrations was to raise money for Help the Hospices involving a year-long promotion which saw 25p from every delivery of the month's sponsor's products being donated to the charity fund; a May Ball raised over £22,000 on the night.

Further events were organised by Ideal Bathrooms' staff including the external sales team and several directors undertaking a sponsored climb of Mount Snowdon.

Ideal Bathrooms was delighted to help raise £40,000 and a cheque was presented to Willen Hospice.

"We are thrilled to have generated such an amount for a truly worthwhile charity," says managing director John Bagshaw. "We could not have achieved this without the generous and enthusiastic support from our suppliers. I must pay special recognition to the tremendous efforts of Ideal Bathrooms' staff who have worked so hard and with such imagination to organise events of all descriptions to contribute toward this magnificent total."

THE TILE ASSOCIATION COLUMN



Wall & Floor Tiles: the eco-friendly choice

Vibrant and attractive, tiles add style, elegance and value to any property – but their qualities extend far beyond their aesthetic and practical appeal – they are also the eco-friendly choice.

With outstanding properties such as durability and robustness, you can rest assured that your tiles will not need to be regularly replaced. Tiles are easy to maintain, waterproof and fire-resistant, they are odour-neutral and highly resistant to mould growth and therefore ideal for use in humid areas such as kitchens and bathrooms. Due to the manufacturing method of firing at a high temperature allergenic or other substances, such as mites or germs, are left with no possibilities for nesting. Ceramic tiles are chemically and physically inert, meaning improved health and hygiene through ease of cleaning and no release of dangerous substances to indoor air. Ceramic tiles in particular also have a high thermal conductivity and are therefore an ideal choice for storing heat in the winter, whilst also storing the cool night air in the summer to provide passive cooling.

Over the past few years the tile industry has made great strides in ensuring that materials are recycled, that their procedures are pollution-neutral, and many Tile Association members have implemented highly successful green initiatives.



THE TILE ASSOCIATION

► For more information on the eco-benefits of tiles visit: www.tiles.org.uk/eco



Kitchen Retailer Exchange at Blum

The Retail Services Division of Blum UK has launched a series of Kitchen Retailer Exchange events to be held for one day at their centrally located Milton Keynes facility.

The idea behind the informal workshops has come about from members of Blum's Retail Services Division reporting the wide disparity of retailing practices across the spectrum of UK kitchen retailers – some obviously far more successful than others.

As a result the Exchange workshops have been planned as an informal knowledge exchange between retailers in the specialist ambiance of the Blum headquarters. Subjects like retailer operating practices and customer interaction will form part of the program. This will form the first part of the day with the second session aimed more at more focused ways in which retailers can make their displays work better for them.

Any interested kitchen retailers needing further details on dates and access should go, initially, to retail.uk@blum.com or call 01908 285700 to speak to either Andrea or Matthew.

SCHEDULED EXCHANGE EVENT DATES:

22 March, 17 May, 28 June, 20 September and 22 November



Showerlux appoints distributors to sell new Legacy range

Showerlux UK has appointed five UK distributors to sell the new Legacy range to the bathroom industry. FBS Distribution will cover Scotland; City Distribution the north; CRS Wholesale - east midlands; Uptrend looks after the west midlands; and A W Andes the south.

"We have embraced how the bathroom market has changed in recent years and Legacy will give customers a high quality product at a more competitive price," explains MD Bob Bowler. "We have already witnessed huge enthusiasm from the market for Legacy."

Available in sizes and styles to suit every bathroom, Legacy includes quadrant and offset versions, pivot doors, wide access bi-fold and slider doors, along with 8mm glass wetroom panels and over bath screens. In addition, the chromium plated, ergonomic European handle design adds a stylish finishing touch.

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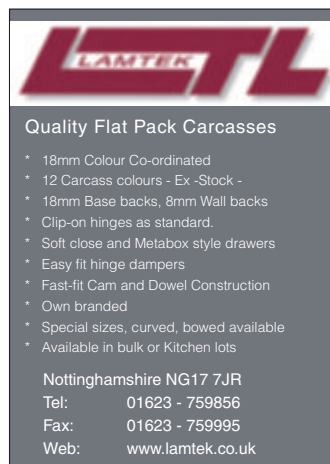
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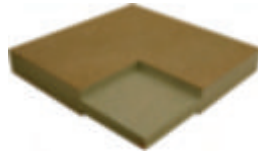
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